



Preferred Vendor

2018

DIRECTORY

The International Catholic Stewardship Council (ICSC) is pleased to provide this directory of strategic partners who are committed to our mission and members. We are very grateful for their dedication and the expertise they provide to ICSC’s members year-round. They understand the importance of living a stewardship way of life and are ready to assist Catholic archdioceses, dioceses and parish communities with their important ministries.

ICSC is a professional organization recognized internationally as a source of education, networking and information to advance the ministry of Christian stewardship as a way of life in the Roman Catholic Church, and to promote the cause of Catholic philanthropy in dioceses and parishes worldwide.

ICSC is the only organization dedicated exclusively to advancing Christian stewardship, Catholic philanthropy and resource development in North America as well as overseas. Founded in 1962, ICSC has over 1,200 members representing over 800 dioceses and archdioceses, parish communities, Catholic organizations and professional firms internationally.

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ICSC GOLD-LEVEL STRATEGIC PARTNERS

Name: **CCS**
Address: 527 Madison Avenue, 5th Floor
City: New York
State: New York
Zip: 10022
Telephone: 800.223.6733
Website: www.ccsfundraising.com



Since 1947, CCS has served as the fundraising counsel of choice to Catholic institutions in the U.S. and around the world. Today, CCS is a leader in designing innovative campaigns and fundraising initiatives, based firmly on Catholic stewardship principles, to advance the church's pastoral, charitable and educational mission. They pride themselves on a customized service model with fees tailored to meet the specific needs of their partners. Services include capital and endowment campaign planning, management, and direction; annual appeals; stewardship initiatives; feasibility and planning studies; donor engagement; prospect research and screening; development assessments; custom learning and executive consultation and coaching.

Annual Appeals; Capital and Endowment Campaign Planning, Management, and Direction; Development Assessments; Feasibility and Planning Studies; Increased Giving Programs; Prospects Research and Screening Stewardship Initiatives

Name: **Diocesan**
Address: 500 S Lake Destiny Drive
City: Orlando
State: Florida
Zip: 32810
Telephone: 407.660.0001
Website: www.diocesan.com



For 60 years we have faithfully served the church with our experience, commitment, service, and innovation. As we look to tomorrow, our heritage and knowing who we are will always guide us. It is our privilege to serve the church with premium quality print, mobile, web, and office products and services. Our mission is to help you succeed at yours.

Apps, Communication Solutions, eGiving, Stewardship, Website

Name: **GP Catholic Services**
Street: 1101 Pennsylvania Ave, NW, 3rd Floor
City: Washington
State: DC
Zip: 20004
Telephone: 202.756.2240
Website: www.gpcatholic.com



GP Catholic Services is a leading fundraising consulting firm serving the Catholic Church. We specialize in designing and managing fundraising campaigns for dioceses, parishes, religious orders and congregations. GP Catholic Services is a division of Graham-Pelton Consulting. We offer decades of fundraising and development experience with a powerful focus on the Catholic Church.

Annual Appeals, Board Governance, Capital Campaigns, Development, Direct Mail Services, eGiving, Endowment Campaigns, Major Gift Solicitations, Offertory Programs, Planned Giving, Stewardship, Strategic Planning

Name: **Our Sunday Visitor**
Address: 200 Noll Plaza
City: Huntington
State: Indiana
Zip: 46750
Telephone: 800.348.2886
Website: www.osvoffertory.com

Our Sunday Visitor

Our Sunday Visitor serves millions of Catholics worldwide through its publishing, offertory, curriculum, and communication services. The company enables the transformation of parishes into vibrant Catholic communities through consulting, resources and support for pastors and staff, and content for parishioners. OSV publishes OSV Newsweekly, The Priest, a wide range of books, pamphlets and Catholic curriculum. Digital offerings include e-books, Catholic content, parish websites, apps and web-based giving. Our Sunday Visitor is a not-for profit organization. A portion of net earnings from resources are returned back to the Catholic Community through grants for catechesis, vocations, evangelization and to advance the culture of Catholic life.

Annual Appeals, Apps, Capital Campaigns, Communication Services, Creative Design, Curriculum, Direct Mail Services, eGiving, Feasibility Studies, Offertory Programs, Print Communication, Publishing, Stewardship, Strategic Planning, Websites

Name: **Solutio, Inc**
Address: 408 W Wichita
City: Colwich
State: Kansas
Zip: 67030
Telephone: 316.448.0305
Website: www.solutiosoftware.com



The mission of Solutio is to radically transform communication for Catholic parishes, dioceses, and organizations. They specialize in building state of the art websites, designing top notch custom graphics, making online giving a breeze, and have built amazingly simple interfaces so that you can keep your own site up to date. Along with all of this, Solutio provides on-site consultations and trainings for you and your staff, as well as customer support for the life of the relationship. Working with Solutio provides a parish, diocese, or organization with a complete web package from start to finish.

Apps, Website Design



ICSC SILVER-LEVEL STRATEGIC PARTNERS

Name: **Greater Mission LLC**
Address: 31 Light Street, Suite 301
City: Baltimore
State: Maryland
Zip: 21202
Telephone: 800.741.9210
Website: www.greatermission.com



Greater Mission is focused on helping the Catholic Church fulfill its sacred mission of bringing the world to Jesus. Greater Mission helps dioceses, parishes, and ministry organizations overcome their greatest challenges and realize new possibilities for growth and advancement. With its comprehensive range of capabilities, Greater Mission is uniquely prepared to offer the services that are in greatest demand, including our progressive Mission Advancement Planning model, and capital/endowment campaigns that can transform the Church's ability to serve. *With All Your Heart* is a revolutionary pathway to help parishes inspire their members to live as missionary disciples. We provide consultation services to design and implement annual giving and legacy giving campaigns.

*Audits, Capital Campaigns, Feasibility Studies, Foundations,
Hispanic Ministry, Legacy Giving, Major Gifts,
Research Analytics, Stewardship, Strategic Planning*

Name: **J.S. Paluch Company, Inc.**
Address: 3708 River Road, Suite 400
City: Franklin Park
State: Illinois
Zip: 60131
Telephone: 800.621.5197
Website: www.jspaluch.com



The services of J.S. Paluch Company, Inc. include church bulletins, parish printing, calendars, vocation support, online giving, crowdfunding, parish websites, parish identity and branding services, FindaParish.com., and the OneParish mobile app/parish communication and stewardship platform. Our music and liturgy division, World Library Publications, offers worship resources, liturgical planning and prayer resources, sacred music, resources for Christian initiation, and tools for forming the next generation of disciples.

*Apps, Catechetical Resources, Communication Solutions, Community Engagement Resources,
Development, Digital Communication, eGiving, Liturgical Planning,
Printing Services, Publishing, Sacred Music, Website Design*

Name: **Liturgical Publications, Inc.**
Address: 2875 S. James Dr.
City: New Berlin
State: Wisconsin
Zip: 53151
Telephone: 800.950.9952
Website: www.4LPi.com



Liturgical Publications (LPi) is a stewardship and parish communication company that serves as a single source for products and services that help create more vibrant faith communities. They offer digital engagement and database solutions, multiple print communication products, stewardship and strengths coaching services, and increased offertory programs for parishes and religious organizations. With a full slate of engagement tools including ad-supported church bulletins, newsletters, online giving, event management, websites and smart phone apps, LPi is helping to build vibrant parishes.

Database Solutions, eGiving, Event Management, Offertory Programs, Printing Services, Smartphone Apps, Stewardship & Strengths Coaching, Website Design

Name: **Lynch Development Associates**
Address: 74 New York Avenue, Suite 2
City: Huntington
State: New York
Zip: 11743
Telephone: 631.351.1368
Website: www.lynchdevelopment.com



Lynch Development Associates (LDA) is a Catholic development firm that specializes in assisting dioceses, parishes, schools and other entities with their development needs. Since 1994, LDA has partnered with clients to raise the necessary funds to construct and renovate buildings, fund new initiatives and research, build new churches, parish centers and schools. LDA has also been successful with annual appeals, debt reduction campaigns, stewardship initiatives and the establishment of endowments in various communities nationwide. Their firm, having raised over 1.5 billion dollars, maintains a 98% success rate in meeting its goals. Their directors are intimately involved in every aspect of your campaign enabling them to give clarity to your vision and together, making your dreams a reality.

Annual Appeals, Capital Campaigns, Development, Endowment Campaigns, Feasibility Studies, Fundraising, Major Gift Solicitations, Offertory Programs, Planned Giving, Prospect Research, Spanish Language Programs, Stewardship Initiatives, Strategic Planning

ICSC BRONZE-LEVEL STRATEGIC PARTNERS

Name: **Blackbaud**
Address: 2000 Daniel Island Drive
City: Charleston
State: South Carolina
Zip: 29492
Telephone: 800.443.9441
Website: <https://faith.blackbaud.com/>



Blackbaud solutions integrate and work together to assist you and your team to better manage your growth strategies. Raiser's Edge NXT with Blackbaud Marketing saves you time and money by consolidating disparate processes, communications, and donor data into one, easy-to-use supporter management solution. Blackbaud's Target Analytics can provide donor insights so you can be highly informed regarding who desires to financially support your faith mission, and if they have the means to do so. Financial Edge NXT delivers comprehensive fund accounting features, empowering your finance team with tools to drive transparency and streamline your financial processes. With Financial Edge NXT, you can show stakeholders that you are dedicated to being a good steward of contributed funds.

*Data Analytics, Data Management, eGiving, Fund Accounting,
Online Engagement, Peer-to-Peer Fundraising, Prospect Research,
Social Listening, Software, Stewardship, Website Design*

Name: **Casting Nets Ministries**
Address: 1117 Hazelwood
City: Wichita
State: Kansas
Zip: 67212
Telephone: 316.641.4050
Website: www.CastingNetsMinistries.com



Casting Nets Ministries, a nonprofit lay apostolate, provides a refreshing look at evangelization and catechesis. Their ministry is to be a resource for individuals, organizations, and parishes who are eager to answer the challenge of the New Evangelization. Tony Brandt, Hector Molina, and Chris Stewart have over 60 years of experience in almost every level and form of ministry, from youth to college, and from RCIA to adult formation. They have applied their unique approach to ministry with astonishing success and in a variety of settings, including retreats, lecture series, keynotes at conferences, and the classroom. Casting Nets is available for retreats, parish missions, school assemblies, leadership training, and more. They are ready to assist parishes, schools and dioceses to answer the challenge of the New Evangelization through trainings and consulting engagements. For resources on the New Evangelization, such as articles, Q & A, videos, podcasts, the Truth at Hand Project, and more visit their website.

Evangelization Training and Resources

Name: **Cathedral Corporation**
Address: 632 Ellsworth Road
City: Rome
State: New York
Zip: 13441-4808
Telephone: 800.698.0299
Website: www.cathedralcorporation.com



Consider Cathedral your stewardship partner. With Cathedral's century-long tradition of trust and a reputation for technological innovation in stewardship solutions, plus the experience and expertise of Cunneen's solutions to enhance giving, they offer full-service support for all your fundraising needs under one roof. Call them for annual campaign offertory enhancement, and capital campaign community engagement resources, as well as personalized offering envelope programs, online contribution programs and data management that includes contribution recording and reporting, and online list maintenance. With their excellent customer service and guarantees for accuracy, timeliness and results, you can count on Cathedral.

*Annual Appeals, Capital Campaigns, Data Management,
eGiving, Fundraising, Offertory Programs, Stewardship*

Name: **Changing Our World**
Address: 220 East 42nd Street, 15th Floor
City: New York
State: New York
Zip: 10017
Telephone: 212.499.0866
Website: www.changingourworld.com



Changing Our World is a philanthropic management and consultancy firm for Roman Catholic nonprofit organizations. They offer an integrated and holistic approach to campaign management and implementation, the development of foundations and the optimization of existing fundraising programs. Changing Our World offers a comprehensive suite of services provided by industry leaders in fundraising, market research, and campaign communications. Changing Our World serves dioceses, archdioceses, religious orders, houses of formation, Catholic social service agencies and Catholic educational systems.

Capital Campaigns, Feasibility Studies, Major Gifts Solicitations, Strategic Planning

Name: **Discover Financial Services**
Address: 2500 Lake Cook Road
City: Riverwoods
State: Illinois
Zip: 60015
Telephone: 718.352.2924
Website: www.discover.com



Discover markets and supports a full range of credit, debit, and prepaid products and provides customer-centric tools and programs designed to help issuers, acquirers, and merchants drive loyalty, increase transaction volume, and run their business more effectively. Leveraging its legacy of industry leading fraud prevention, customer service, and innovative partner marketing practices, as well as its hands-on merchant, issuing, and acquiring knowledge, Discover sets itself apart by delivering meaningful and differentiated solutions.

Financial Services

Name: **DonorPerfect Fundraising Growth Platform**
Address: 601 Office Center Drive, Suite 200
City: Fort Washington
State: Pennsylvania
Zip: 19034
Telephone: 800.220.3597
Website: www.donorperfect.com



DonorPerfect is the complete fundraising and donor management solution for small and medium nonprofits. With DonorPerfect, your nonprofit will raise more money and cultivate valuable donor relationships by minimizing time consuming administrative tasks and organizing constituent data easily and effectively. On average, their clients increase annual revenue by more than 10% in their very first year of using DonorPerfect. That's double the national average! Ask for a free trial.

Data Management, eGiving, Event Management, Fundraising, Software

Name: **Faith Direct, Inc.**
Address: 601 S. Washington Street
City: Alexandria
State: Virginia
Zip: 22314
Telephone: 866.507.8757
Website: www.faithdirect.net



Since 2004, Faith Direct has led the Catholic community in eGiving best practices. The Faith Direct program has helped hundreds of parishes and dioceses raise a billion dollars in a secure way. The Faith Direct approach continues to demonstrate that successful eGiving requires not just the implementation of a program, but a sustained effort to encourage parishioners to use it for their giving. Their full stewardship platform – including a smartphone app, customized email, direct mail, and social media integration – is inspiring the conversion of thousands of envelope users to eGiving. Parishes are discovering that Faith Direct’s simple, flat-fee pricing model makes them the most cost-effective choice for eGiving. Dioceses and parishes are embracing their free parish event management module, which has proven to be a required tool to reach the next level of stewardship outreach. New innovations will continue the Faith Direct tradition of providing a full-service approach to electronic giving.

*Apps, Direct Mail Services, eGiving,
Event Management, Offertory Programs, Stewardship*

Name: **Franck & Lohsen Architects, Inc.**
Address: 2233 Wisconsin Avenue, NW, Suite 212
City: Washington
State: DC
Zip: 20007
Telephone: 202.223.9449
Website: www.francklohsen.com



Franck & Lohsen, Architects provide traditional architectural design and master planning for new construction, renovations, restorations, and expansions of churches and religious facilities. Design of liturgical elements and furnishings including ambos, altars, lighting fixtures, statuary, custom vestments, etc. F&L provides services nationally and internationally from their office in Washington, DC. Understanding the necessity of beauty in Catholic worship, F&L produces the highest quality work through a thoughtful and sophisticated combination of classical approaches and modern sensibilities in keeping with the established traditions and norms of the church.

Architectural Design, Expansions, Liturgical Elements, Master Planning, Renovation

Name: **GiveCentral**
Address: 2 North Riverside Plaza Suite 1350
City: Chicago
State: Illinois
Zip: 60606
Telephone: 312.929.2306
Website: www.givecentral.org



GiveCentral is a complete donation solution for Catholic parishes, schools and appeals. They believe it should be easy for organizations to reach out to their communities, and easy for donors to give to their favorite causes. They integrate all kinds of giving into one simple, web-based system. Donors can set up repeating donations on the schedule they want with any credit card or bank account. They can sign up online, on their phone, by responding to a text message or by completing a short form in church. With the GiveCentral Go card reader for mobile devices, it only takes a swipe of the card to set up automatic online giving. Your office can easily manage donor's profiles and payments, including advanced tools for campaign pledges. All reports are available in real time and can be downloaded instantly. Since its founding over six years ago, GiveCentral, based in Chicago, has helped 350 Catholic organizations raise over \$300 million.

Communication, Donor Management, Fundraising

Name: **Guidance In Giving, Inc.**
Address: 2141 SW Oakhill Way
City: Palm City
State: Florida
Zip: 34990
Telephone: 888.757.5444
Website: www.guidanceingiving.com
Office in: Bayport, NY; Freehold, NJ; Raleigh, NC; San Diego, CA; Westminster, CA and Windermere, FL

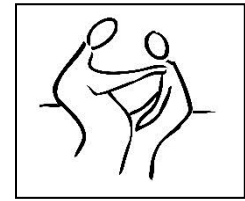


GUIDANCE IN GIVING, INC.
Stewardship, Development & Campaign Consultants

Guidance In Giving, Inc. is a Catholic organization that, under the auspices of stewardship, provides comprehensive on and off site counsel for Catholic diocesan, parish and school development and campaign efforts throughout the United States. Their directors are full-time employees who plan, manage and implement all programs for their clients to achieve established fundraising goals. The firm is known for their expertise, dynamic staff and dependability. The firm is committed to the growing Latino Catholic community and provides a Hispanic and Multicultural Division with bilingual services.

Diocesan and Parish Capital Campaigns, Diocesan and Parish Planning and Feasibility Studies, Diocesan Annual Appeals, Diocesan, Parish and School Development, Increased Offertory Programs, Major Gift Solicitations, Wealth Screening

Name: **Little Books of the Diocese of Saginaw, Inc.**
Address: P.O. Box 6009
City: Saginaw
State: Michigan
Zip: 48608
Telephone: 989.797.6653
Website: www.littlebooks.org



The Little Burgundy Book is a four week undated reflection book. It is intended to help people pray for six minutes a day. Each book has a gospel passage on the right side, with a reflection based on the writings of the late Bishop Kenneth Untener. The left hand page for each day provides a “buffet table” of interesting facts, lives of saints, etc. The reflections on the right hand page in the Little Burgundy books are slanted toward stewardship. At this time there are four series, based on the gospels of Matthew, Mark, Luke and John. The books are available in both English and Spanish. They also distribute reflection books for the seasons of Advent, Lent and Easter.

Prayer, Publishing, Spanish, Stewardship

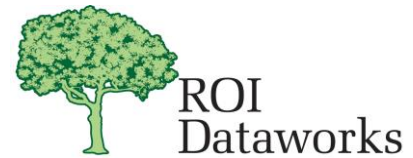
Name: **ParishSOFT, LLC**
Address: 3767 Ranchero Drive, Suite 100
City: Ann Arbor
State: Michigan
Zip: 48108
Telephone: 866.930.4774
Website: www.parishsoft.com



ParishSOFT’s web-based software empowers church stewardship initiatives for Catholic dioceses and parishes of all sizes. Diocesan staff have secure access to accurate census, development, financial, and giving information instantly from every parish. With access to secure, real-time data, dioceses and parishes use ParishSOFT Family Suite and ParishSOFT Accounting to more effectively manage staff and organizations, grow ministry, improve evangelization and increase both giving and stewardship. Our web-based platform also allows you to track appeals efforts and retrieve real-time reports based on up-to-date financial data. Contact us at 866.930.4774 to discuss how we can help your organization or visit parishsoft.com to read our customer success stories.

Data Management, eGiving, Software, Stewardship

Name: **ROI Dataworks.**
Address: 610 Boyd Street
City: Golden
State: Colorado
Zip: 80403
Telephone: 303.903.8893
Website: www.roidataworks.com



ROI Dataworks is a data-driven solutions firm. They use database analysis to deliver solutions to convert data into actionable strategies for acquisition, retention and penetration; identify hidden market opportunities and under-served customer segments; evaluate the impact of your marketing efforts using key metrics that are critical for your business. One of their specialties is the non-profit sector, specifically the Catholic diocese market, with success in annual appeals (increased donations, strategy based on profiling, and improved return on investment). They are comfortable with, and experienced at, meeting with CFOs, priests, and bishops to discuss their unique demographic situations which impact results. Their patent pending tool has proven results helping development offices understand donors and to use their database to create segmented strategies for acquisition, retention, and penetration to reach giving goals.

Customer Profiling, Database Analysis

Name: **Ruotolo Associates, Inc.**
Address: 580 Sylvan Avenue, Suite M-B
City: Englewood Cliffs
State: New Jersey
Zip: 07632
Telephone: 201.568.3898
Website: www.ruotoloassociates.com



Providing full-service philanthropic counsel nationally since 1979. Specializing in service to Catholic dioceses, religious orders, schools, parishes and other organizations for pre-campaign studies, development assessments and programs, strategic plans, capital and annual campaigns, planned giving, stewardship programs and offertory initiatives, marketing, executive search, and board governance.

*Annual Appeals, Board Governance, Capital Campaigns, Development, Executive Search,
Feasibility Studies, Marketing, Offertory Programs, Planned Giving,
Stewardship, Strategic Planning*

Name: **Steier Group**
Address: 10844 Old Mill Road
City: Omaha
State: Nebraska
Zip: 68154
Telephone: 402.391.3244
Website: www.steiergroup.com



“How did you do it?” It’s a question they are asked often. Based in Omaha, Nebraska, with offices in Arizona, California, Colorado, Delaware, Indiana, Kansas, Minnesota, Missouri, North Carolina, Oregon and Texas – and clients across the country, the Steier Group conducts campaign planning studies and manages successful capital campaigns for Catholic parishes, schools and dioceses. The firm is known for its expertise, personalized, flexible approach and “roll up our sleeves” attitude. The Steier Group was founded in 1997 and, in the years since, it has grown by word-of-mouth to become one of the most highly-recommended Catholic fundraising firms in the nation. With every successful campaign, the firm continues to grow, expands its services and develops creative solutions for its clients.

*Capital Campaigns, Endowment Campaigns, Feasibility Studies,
Fundraising, Major Gift Solicitations, Planned Giving, Prospect Research*

Name: **Vanco Payment Solutions**
Address: 400 Northridge Road
City: Atlanta
State: Georgia
Zip: 30350
Telephone: 800.675.7430
Website: www.vancopayments.com



Imagine what your parish could do with 30% more to fund your mission, then let Vanco Payment Solutions help you turn those possibilities into reality with an affordable electronic giving plan. Our complete Give+ suite was designed especially with Catholic churches in mind to offer all the options your members want – online, mobile, text, kiosk and card readers. Parishes in over 148 national Dioceses and Archdioceses have learned over the past 20 years that no one does a better job of managing and growing their financial stewardship than Vanco. Last year, we helped parishioners quickly and easily reach \$318 million in one-time and recurring donations through ACH, debit and credit card giving.

Church e-Giving, e-Giving, Electronic Giving, Mobile Giving, Online Giving, Text Giving

Name: **Villanova University Center
for Church Management**
Address: 800 Lancaster Avenue
City: Villanova
State: Pennsylvania
Zip: 19085
Telephone: 610-519-6015
Website: <http://churchmanagement.villanova.edu>

Center for **CHURCH MANAGEMENT
AND BUSINESS ETHICS**



Villanova's Center for Church Management performs research, conducts both for-credit and non-credit programs in Church management. The Center works to help Church leadership be good stewards of their resources, use their facilities effectively, and build a stronger Church. The Master of Science in Church Management is an innovative, two-year graduate business program that provides Church leaders with a high-level skill set in church management. The program is completed through online courses geared toward teaching Church leaders to better manage Church finances, facilities, and employees. The Center also offers a Certificate Program in Church Management through a collaboration with Our Sunday Visitor. Webinars can be taken as a full series for a certificate or on an "á la carte" basis. In addition to those programs, the center also collaborates with seminaries for Church management training of seminarians, organizes conferences in Church management on the Villanova campus and internationally, and conducts custom on-site training nationally and internationally.

Church Management Education

Name: **Walsh & Associates,
Church Fundraising Specialists**
Address: 1601 E Hwy 13, Suite 200
City: Burnsville
State: Minnesota
Zip: 55337
Telephone: 800.894.3863
Website: www.walshfundraising.com
Offices in: CA, CO, IL, MN, MO, WI, TN and FL



WALSH & ASSOCIATES
CHURCH FUNDRAISING SPECIALISTS

Walsh & Associates, Church Fundraising Specialists, has been helping Catholic churches and church members reach new heights since 1984. Their services include helping churches to prepare for and conduct successful capital campaigns with pre-campaign feasibility and planning studies, campaign implementation and follow-up and fulfillment services and support. So if you're ready to reach new heights in your capital campaign efforts, give them a call. They would be happy to help.

*Capital Campaigns, Communication Solutions,
Creative Design, Feasibility Studies, Fundraising*

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