

**Questions for Interviewing
Prospective Capital Campaign Consultants**

Company Name: _____

- 1) What type of work have you done in California over the recent couple years?
- 2) Please give a reference list of clients you have worked for including parishes/schools over the past three years
- 3) Are you prepared to provide consultants and begin work in the Orange County area as soon as Summer 2016?
- 4) Are you able to handle more than one parish feasibility study/capital campaign in a similar time frame?
- 5) Are your consultants Catholic?
- 6) Are they assigned full-time at the parish/school or is there a schedule for their presence at the parish/school?
- 7) Have you worked with different ethnic groups/cultures? If so, what type?
- 8) Do you have bi-lingual consultants available? (Spanish/Vietnamese)
- 9) Do you have the ability to translate materials to other languages when needed in a culturally sensitive manner?
- 10) Is the theology of Stewardship included in your firm's approach when working with parishes?
- 11) What type of campaign process do you use? (leadership meetings, in-pew, one-on-one meetings?)
- 12) What is your fee scale for feasibility studies/capital campaigns?
- 13) What sets your company apart from other consultant companies?