



## 2019 ICSC-OSV Diocesan Development Webinar Series

### JANUARY-JUNE 2019

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- JANUARY**    **Advancing the Mission of the Church During Times of Uncertainty**  
*Cande de Leon*, Executive Director of Mission Advancement  
Diocese of Phoenix  
<https://attendee.gotowebinar.com/recording/4677480090882295298>
- FEBRUARY**    **Avoid the Doldrums: Keep Your Staff Engaged and Inspired Year after Year**  
*Paul Acampora*, Secretary, Stewardship and Development  
Executive Director, Bishop's Annual Appeal  
Diocese of Allentown  
*Michele Mullikin*, Director of Stewardship and Annual Giving  
Diocese of Allentown  
<https://attendee.gotowebinar.com/recording/942346732970193923>
- MARCH**    **Best Practices in Managing a Small Development Office**  
*Ron Schatz*, Director of Stewardship  
Diocese of Bismarck  
*Steve Schons*, Director of Stewardship and Development  
Diocese of Fargo  
<https://attendee.gotowebinar.com/recording/3398430310156257281>
- APRIL**    **How to Analyze and Report Data From Your Annual Appeal - Part A**  
*Monica Lewis*, Senior Campaign Consultant  
OSV  
<https://attendee.gotowebinar.com/recording/955503490344547841>
- MAY**    **How to Report Parish Results From Your Annual Appeal - Part B**  
*Brian Niebrugge*, Executive Director of Stewardship and the Annual Catholic Appeal  
Archdiocese of St. Louis  
<https://attendee.gotowebinar.com/recording/7041924873463387651>
- JUNE**    **Don't Let Planned Gifts Pass You By**  
*Diane Duquette*, Development Consultant  
Planned Giving Specialist  
<https://attendee.gotowebinar.com/recording/6760161825325148163>