

St. John Neumann Catholic Church "Ambassadors for Christ" Annual Offertory Program "So we are ambassadors for Christ, as if God were appealing through us..." 2 Cor. 5:20

Joanne M. Senn Pastoral Associate for Parish Development <u>www.sjnaustin.org/donatenow</u>



June 30, 2016



Stewardship Program Summary: Top Line

- Parish Background
 - St. John Neumann is based in the center of West Lake Hills on 28 serene wooded acres.
 - Established in 1983
 - Registered Families: 3200
 - First Mass in the New Sanctuary: Christmas Eve, Dec. 24, 2012
 - Pastor: Fr. Bud Roland (7 years)
 - 2012: Initial Annual Increased Offertory Program
 - Fiscal year runs July 1 June 30th
 - Parishioner Giving for is the calendar year: Jan. 1 Dec. 31

• 2016 Annual Budget: \$2.6M (up from \$1.8 in 2010)

- Offertory Giving Results:
 - We made 100% of our goal of 100 new donors who pledged to give \$28,000 through calendar year..
 - 1505 gave \$2.6M
 - 966 Families gave \$250 or more per year totaling an astounding \$2.5M.
 - 535 gave \$0 \$250 per year totaling \$44K.
 - 55 of the above givers were new donors..
- Budget outlook as of 6/30/16 we are on track to make our \$2.6M budget with a shortfall of 2% expected. This is the result of several large one time donations over the past 5 years that have spiked giving month over month.

• 2006: Last Capital Campaign raised \$10.2M and ended 12/31/15





VISION

Spiritual Renewal through learning and living our faith both individually and as a community.

Our parish community will focus on the spiritual formation of our children and youth, and the renewal of our adults and families. Spiritual renewal is a life-long process that involves learning and living our faith and moving toward a deeper understanding of Christ in our lives.

MISSION

We, the parish community of St. John Neumann, invite all people to experience the love of Jesus Christ by participating in our community through sacraments, ongoing formation in the Catholic faith and creative service to those in need in our world. All parishioners are called to actively engage in their faith, and, in so doing, witness to God's grace and serve those in need.

STRATEGIC GOALS

 Integrated Faith Formation for children, teens, adults, and families.
 Provide a welcoming and nurturing community that encourages and sustains parishioner participation.
 Promote community outreach efforts and foster a spirit of giving of our time, talent, and treasure.

Ambassadors for Christ Stewardship Program Overview

Objective:

• To promote ministry evangelization at St. John Neumann and to build a year-long comprehensive Stewardship program for the parish.

Goal:

The goal of the "Ambassadors for Christ" program is to:

- Ignite parishioner's passion to be faithful stewards of the gifts God has given them and call them into a stronger relationship with God.
- Personally invite and encourage parishioners to learn about their faith and to become involved using their time and talent in one of the many ministries, programs and events held on our campus each week.

Program Call to action captures the goal of the Diocese Pastoral Plan:

- 1. Know your faith (Provide spiritual formation that leads to an encounter)
- 2. Practice your faith (Develop a culture of ministry that transforms)
- 3. Share your faith (Strengthen Christian witness and outreach)



"Ambassadors for Christ" Stewardship Program Rollout

January: Pre-Program Kickoff Preparations

- New Weekly Stewardship Column in the Bulletin focused on the connection between Faith and Time, Talent and Treasure.
- Campaign Ads in the bulletin highlighting parishioners serving as "Ambassadors for Christ while using their time, talent and treasure to "Know, Practice and Share" their faith.

February: Kick off

- 2/5-6 Communications Kick off (EX: Banner left)
- 2/10 Ash Wednesday
- 2/16 Parish-wide Mailing to Donors and Potential Donors
- 2/27 Ministry Fair
- Ongoing campaign communications:
 - Campus Banners and Posters, Bulletin/eBulletin, In pew promotion, Intercessory prayers, Mass Announcements, Homily, Pulpit Announcements, Website Banner and dedicated webpage, social media blasts – Facebook, Twitter.

March: Program rollout continues

- 3/5-6 Commitment Weekend
- Ongoing campaign communications
- Follow up email to all Potential Donors who have not responded

April: Program rollout continues

Ongoing campaign communications (see above list)

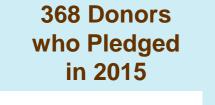
May: Program Results shared with the Parish





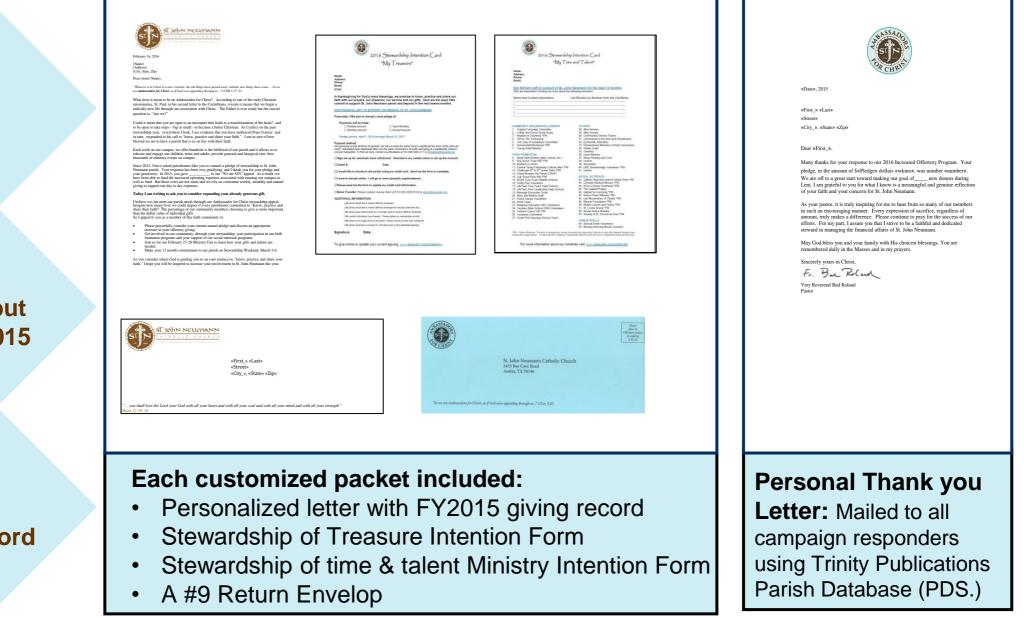
Lent: Annual Increased Offertory Mailing Strategy





854 Donors who gave but did not Pledge in 2015

1760 Potential Donors No 2015 Giving Record





Program Materials: Generic Stewardship Packet

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SI JOHN NEU CATHOLIC 5455 BEE CAVE ROAD + AL	HURCH	w yous, events and cken sites and	sy monthly or annual git will allow us to consider support St. John Neumann. "When the factor of the church and the operating expension of Know, Practice and Share their Faith" to one particle of the church faith" to our particle of the church faith" to our particle of the church faith" to are needed "Te God is Building You to "Know, Practice warded with the peace and tranquility of	
	Stewardship Program		ace and tranquility of	

Available in pews, in Narthex and in the Parish Office Also used in the Parish Welcome Packet for New Parishioners



Program Materials: Weekly Bulletin Advertisements showcase the programs and services on our campus





Program Materials:

Narthex Brochure, Banner, Ministry Fair Save the date

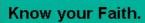
TODAY COME LEARN HOW TO USE YOUR GIFTS AND TALENTS TO BECOME AN AMBASSADOR FOR CHRIST



FEBRUARY 27-28 MINISTRY FAIR

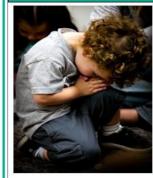
MARCH 5 - 6 STEWARDSHIP WEEKEND

Are looking for ways to follow Pope Francis' call to, "Know, Practice and Share your faith," but don't know how to get started? That's why we are here and why we need you. Each week on our campus we host events, ministries and education programs designed to fit your busy schedule and to help you grow stronger in your faith. Your financial gifts make it possible for us to touch thousands of lives through the ministry work of our parish. Learn more about how you can put your gifts and talents to work at our today's Ministry fair. Make your financial commitment to our parish March 5 -6 on Stewardship weekend. All are welcome. Come join us! Details: ww.sjnaustin.org/stewardship



Practice your Faith.

Share your Faith.



Each week we host faith formation classes for all ages and all levels at times that fit your schedule.



Do you want to deepen your relationship with God but don't know how? We can help guide you on your journey.



Are you hearing the call to serve others and don't know where to start? We have a wide variety of social outreach projects that need you. Get involved today!



COME LEARN ABOUT OPPORTUNITES TO USE YOUR GIFTS AND TALENTS TO SUPPORT GOD'S KINGDOM!

February 27-28 March 5-6 Ministry Fair after Mass Stewardship Weekend

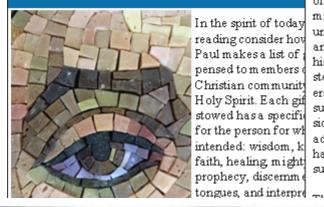




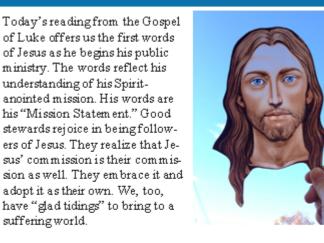
Program Materials: Weekly Stewardship Column

JOANNE SENN

Pastoral Associate for Parish Developm 512.328.3220, ext. 124 jsenn@sjnaustir



of Luke offers us the first words of Jesus as he begins his public ministry. The words reflect his understanding of his Spiritanointed mission. His words are his "Mission Statem ent." Good stewards rejoice in being followers of Jesus. They realize that Jesus' commission is their commission as well. They embrace it and adopt it as their own. We, too, have "glad tidings" to bring to a suffering world.



JOANNE SENN Pastoral Associate for Parish Development



n the first reading from Isaiah we get a glimpse of the ultimate aim of Chr

stewardship: Giving gld God. "Holy, Holy, Holy Lord God of hosts! A earth is filled with his o This proclamation in the familiar hymn we s the end of the Preface of

Eucharistic Prayer; a very ancient proclamation in our gy. We were born to give God glory, and we proclaim the way we live the Eucharist and bear witness to the pel of Jesus Christ. As we approach the purifying se of Lent ask yourself: Are you committed to a life that glory to God? Need help exploring how to take the step in your faith life? That's why we're here! Each we host programs, events and classes designed to you connect with you faith. Wondering how to get si on your path? Call or email Joanne Senn today. 512 3220 x124 or jsenn@sinaustin.org.

> Source: International Catholic Stewardship Council www.catholicstewardship.com

s year, how will we fulfill Christ's commission in the wor thich he has placed us, using the gifts he has entrusted to u nt to learn m ore about how to use your gifts to support the sion of St. John Neumann? Contact Joanne Senn today. ned Glass artwork (above) taken from our Sacrament of ifirmation window in our Mater Eccesia Chapel.

JOANNE SENN Pastoral Associate for Parish Development

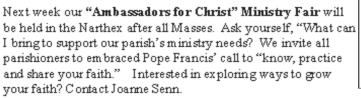
512.328.3220, ext. 124 jsenn@sjnaustin.org

JOANNE SENN Pastoral Associate for Parish Development 512.328.3220, ext. 124 jsenn@sjnaustin.org

Second Sunday in Lent

In today's second reading we learn that one of Saint Paul's principles of Christian living is to watch and imitate other followers of Christ. There is a pattern for Christian living that Saint Paul wants others to discover and then imitate. This pattern includes a life of prayer, selflessness, sacrifice, and caring for others, including our family of faith. Good

stewards choose their friends wisely. They cultivate friendships with other Christian stewards, spend time with them, observe how they live, ask questions about their faith and learn from them. Who are your friends? Are they good stewards of their faith? Are they those who can help you on your own journey of faith?



Source: www.catholicstewardship.com

JOANNE SENN Pastoral Associate for Parish Development 512.328.3220, ext. 124 jsenn@sjnaustin.org

First Sunday in Lent The second reading from Saint Paul to the Romans is a favorite of those involved in the ministry of evangelization. There are no "secret" disciples

of the Lord. Those who exercise good stewardship of their faith realize that p identifying them selves as followers of Christ has a cle effect on their lives. Openly confessing Christ makes conscious of how they live their daily lives. Are we co privatize our faith or are we good stewards of a faith t share, make public, and regularly identify as a life in (

Today we continue with our new stewardship program aptly, "Ambassadors for Christ." The goal of the p

> JOANNE SENN Pastoral Associate for Parish Development 512.328.3220, ext. 124 jsenn@sjnaustin.org

Third Sunday of Lent



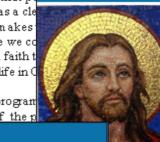
In today's Gospel Jesus offers his parable about last chances. The figtree will have one last chance to bear fruit before it is cut down and destroyed. Good stewards realize that, like the fig tree, they are endowed with God -given gifts that are meant to "bear fruit" for God and

neighbor. God has legitim ate expectations of them. They also realize they do not know how much time they have left before the gardener returns for an accounting of their fruitfulness. How are we using our God-given gifts? How might we use our gifts to bear more fruit? The answer requires some urgency.

Today our "Ambassadors for Christ" Ministry Fair is being held in the Narthex after all Masses. Ask yourself, "What can I bring to support our parish's ministry needs? We invite all parishioners to embraced Pope Francis' call to "know, practice and share your faith." Interested in exploring ways to grow your faith? Contact Joanne Senn.

Source: www.catholicstewardship.com

JOANNE SENN Pastoral Associate for Parish Development 512.328.3220, ext. 124 jsenn@sjnaustin.org



In today's second reading we find one of the most beautiful and familiar passages in the Bible; a recitation of fifteen characteristics of Christian love typically read at weddings and anniversary celebrations. Of course, this was not what Saint Paul had in mind when he was chastising the Christian community at Corinth for its lack of love. He admonished the members of the community to exercise better stewardship of Christian

love. The practice of patience, humility, ace, affirm ation, and hope are ways good stewards action. Might there be one or two of these attributes on in order to grow in our love for God and others?

troduce our new stewardship program called, aptly, ors for Christ." The goal of the program to invite ers to embraced Pope Francis' call to "know your e your faith and share your faith." Interested in ys to grow your faith? Contact Joanne Senn.

ernational Catholic Stewardship Council icstewardship.com







Program Materials: Stewardship Column Continued

Strong words come from Saint Paul in

today's second reading. He reveals in

no uncertain terms that life in Christ is

our goal. Everything else, he maintains.

is "rubbish." Junk. Trash. Garbage. Is

that true? Is everything else "rubbish"

compared to deepening our relationship

with the Lord? What about putting recre-

ational activities ahead of attending

Mass? Or preferring uninterrupted hours

wardship.com

JOANNE SENN

Pastoral Associate for Parish Development

FIFTH SUNDAY OF LENT

JOANNE SENN Pastoral Associate for Parish Development

FOURTH SUNDAY OF LENT



Today is Stewardship Commitment W end. Since 2012, parishioners like you h been making a commitment to support parish with your time, talent and treas Your response has been generous and thank you for your support. This year, we

JOANNE SENN Pastoral Associate for Parish Development 512.328.3220, ext. 124 jsenn@sjnaustin.org

April 2.3, Divine Mercy Sunday

In the Gospel today Jesus greets his frightened and traumatized disciples with this greeting: Peace! The readings today convey that profound sense of peace that is the legacy of Jesus. This peace is not characterized by the

milies to make fin will support St. J mission of the ch invite all parishio "know, practice oloring ways to c Senn 512-328-3

Pastoral Associate for Parish Development 512.328.3220, ext. 124 jsenn@sjnaustin.org

April 9-10, Third Sunday of Easter

In today's Gospel, Jesus asks Peter repeatedly, "Do you love me?" And when he answers "yes," Jesus

absence of conflict, but rather, by a deep sense of says, "Feed my lambs and -being that accompanies a lively faith. Can we be sheen." When we say

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Artist: Te

Pastoral Associate for Parish Development

SIXTH SUNDAY OF EASTER The practice of renewing baptismal prom-

JOANNE SENN

ises at Easter is essential for those who pirit.Interested in take the stewardship of their faith seriously. It focuses the steward's attention on answering Christ's call to follow after him, ce and Share your proclaiming his Gospel in word and deed, putting the Eucharist into action, building up the communion of faith, and sharing Christ's peace with a broken world. Renewing our baptismal promises and the use of holy water compels us to reflect on our baptism, calls us back to our central identity as Catholic Christians, and strengthens us anew "as servants of Christ and stewards of the mysteries of

God" (1 Cor. 4:10). Living our baptismal promises inspires us to be good stewards of God's plan as individuals and as a Eucharistic community in the 21st century. We invite all parishioners to embrace Pope Francis' call to "Know, Practice and Share your Faith." Interested in exploring ways to grow your faith? Contact Joanne Senn, Pastoral Associate for Parish Development at jsenn@sjnaustin.org.

Source: www.catholicstewardship.com

JOANNE SENN

Contact Joanne

www.rhondasblessed.com



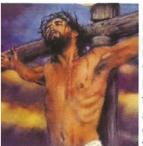
Easter

sheep hear his voice and follow him. What is Jesus calling you to do in terms of helping others? As we complete our "Ambassadors for Christ Program," calling parishioners to, "Know,

Faith," we ask that parishioners continue to respond to God's call to use your gifts and talent to follow him. Results of our program, who's goal was to have 100 new parishioners respond, are listed I the bulletin on page XX. Interested in exploring ways to Know, Practice and Share your Faith? Contact Joanne Senn.

JOANNE SENN Pastoral Associate for Parish Development

PALM SUNDAY THE PASSION OF THE LORD



In the prelude to today's great Passion Narrative, Saint Paul reminds us that we find our hope in the "emptiness" and "humility" of Christ Jesus; a life that led to the cross, but through the cross, to glory and exaltation. The way is not easy. Good stewards know that it requires a willingness to

JOANNE SENN

Pastoral Associate for Parish Development

EASTER SUNDAY

aside all rights of personal privilege; emptying oures in the ser

playing the latest video games or watchthe values ing TV to spending time in a bible study to be "in Chr soup kitchen? Or keepe into the v the gospel with friends ses are we ve exercise stewardship willing to for le invite all parishioners t extent do o "know, practice and ship with Chri oring ways to grow your e Francis' c ral Associate for Parish n." Contact Development

> JOANNE SENN Pastoral Associate for Parish Development 512.328.3220, ext. 124 jsenn@sinaustin.org

April 16-17, Fourth Sunday of

In this Sunday's Gospel, Jesus talks about how his Practice And Share their



In today's first reading from the Acts of the Apostles, Peter boldly offers his testimony to the risen Christ. He shared with the crowds what he himself witnessed: Jesus' friendship, healing and forgiveness. Peter proclaims a resurrected life that brings hope. The Christian life is,

e. It is new life, one of truth, inner joy God has transformed our lives for all formation is what it means to be a the resurrected life? Have you genuood stewards have, and in their joy, Peter, to offering their own witness. It the Lord is risen today! Alleluia! To rcise stewardship over your relationite all parishioners to embraced Pope ractice and Share your Faith." Interto grow your faith? Contact Joanne for Parish Development. Pope Frantice and Share your Faith." Contact Associate for Parish Development at

.catholicstewardship.com

to loving Christ, we commit to feeding his and helping all those lunger in mind, body ring ways to Know,



Program Materials: Web



Program Web Page						
STEWARDSHIP	ABOUT SJN					
STEWARDSHI	CHAPEL					
NSS4 D	CLERGY					
	COLUMBARIUM EMPLOYMENT OPPORTUNITY AT					
OR CHRIST	SJN IMPROVED SECURITY FOR PASTORAL CENTER					
Donate now to St. John Neumann	OUR PATRON SAINT					
"So we are ambassadors for Christ, as if God were appealing through us" 2 Cor. 5:20						
St. Paul says an Ambassador for Christ means living out your baptismal promises by reconciling yourself to God and embracing God's eternal love and mercy for us. He reminds us that, like	REGISTER AS A NEW PARISHIONER					
Christ, our mission is to go forth as "ambassadors" and spread the "good news." As your Pastor, I encourage you to embrace God's call to be His Ambassador and to invite you to build a closer	SJN PARISH STAFF					
relationship with God by taking steps to "Know, Practice and Share your Faith." Our bulletin is filled with opportunities, and I hope that you will take advantage of one or more of them.	STEWARDSHIP					
Know your Faith: Religious Education, Bible Studies, Spiritual Retreats and Groups for all	ANNUAL REPORT					
ages • Practice your Faith: Through the Sacraments: Baptism, Confirmation, Holy Eucharist, Reconciliation, Anointing of the Sick, Holy Orders and Matrimony – especially the Eucharist	WAYS TO GIVE					
as it gives us food for the journey	A PEER INSIDE OUR DOME					
In addition to strengthening your relationship with God through your active involvement with the	HISTORY					
parish, consider making an annual financial commitment to St. John Neumann to help fund the mission of the church and the operating expenses associated with running our campus. Your commitment to a consistent week/w month/ or annual oilf will allow us to continue to grow as	NEWS AND MEDIA					
well as support our day to day expenses.	BULLETIN					
The percentage of members choosing to give is more important than the dollar value of their individual gifts. This year our goal is to have 100 new families like yours join in support of the	E-NEWSLETTER					
parish needs. Click here to complete the Ministry Commitment Form						
Click here to complete the ministry communent Form	STRATEGIC PLAN					
Click here to complete your Handhall communities of one	STRATEGIC PLAN VISION FOR 2010-2014					
The parish community of St. John Neumann exists because of your prayers and generous support. The work we do depends on your prayers, sacrifice, participation and financial support.	FOR 2010-2014					
	SJN Mission Statement					
online donation through our secure web page.	We, the parish community of St. John Neumann, invite all people to experience love of Jesus Christ by participating in or community through sacraments, ongoing formation in the Catholic fath and creath service to those in need in our world. All parishioners are called to actively engag their fath, and, in so doing, witness to G grace and serve those in need.					



WAYS TO GIVE







VISA M

Stock- When making stock donations (transfers) to St. John Neuman, please advise our Book Keeper (512.328.3220, ext. 111) ahead of time to ensure proper and timely handling of the transaction. Stock transfer information is as follows: Vanguard Brokerage Services, 455 Devon Park Drive, Wayne, PA 19067. DTC 97062. Use account 43979657 for donations for the new church. Use account 27918951 for stewardship



WIII-Including St. John Neumann Parish in your Will lowers the taxable amount of your estate and, at the same time, provides support to the parish. Should you decided to Include us in your Will, please use the following codicil and forward it to your atorney: 'I bequeatil the sum of S_____ percentage of the residual of my estate to St. John Neumann Catholic Church, located at 3450 Bee Cave Road, Austin, TX 78746, for St. John Neumann Catholic Church.

f you would like to make a credit card donation by phone we need to have an uthorization form completed prior to taking the phone donation. Please complete this orm and return it to ur Staft Accountant at SJ.N. If you have any questions please call .isa McAdams at 512.328.3220 ext. 111. Please download the form here.

Second Collections for 2015 can be found here.



We, the parish community of St. John Neumann, invite all people to experienc love of Jesus Christ by participating in or community through sacraments, ongoin formation in the Catholic faith and creat service to those in need in our world. Al arishioners are called to actively er their faith, and, in so doing, witness to ace and serve those in r



Program Materials: Pulpit Talks, Announcements and Intercessory Prayers



2016 Ambassadors for Christ Promotional Schedule: Liturgy

• Presiders Notes (After the Homily or at the close of Mass):

- 2/13 14 (2 weeks before the Ministry Fair)
 - Please join us February 27-28 for our Ministry Fair. After each Mass, ministry
 members from more than 30 organizations will be in the Narthex to speak to
 you about their work and to give out treats. Learn about how you can use your
 gifts and talents to support the many ministries offered at St. John Neumann
 and to know, practice and share your faith with new found confidence.
- 2/20-21 (1 Week before the Ministry Fair)
 - Next week is Ministry Fair weekend. After each Mass ministry members from more than 30 organizations will be in the Narthex to speak to you about their work and to give out treats. Learn about how you can use your gifts and talents to support the many ministries offered at St. John Neumann. Be sure to visit our ministry tables in the Narthex to find out more about our ministry needs and how you can help. Donate your time today and discover more about how to know, practice and share your faith.
- o 2/27-28 (Ministry Fair Weekend)
 - Today is Ministry Fair weekend. Be sure to visit our ministry tables in the Narthex to find out more about our ministry needs and how you can help.
 Donate your time today and become an Ambassador for Christ. Fr. Bud and Fr.
 Kurtis will be speaking about our parish needs and how you can help support them. Know, practice, share your faith. Get involved today.
- 3/5-6 (Commitment Weekend Fr. Bud and Fr. Kurtis)
 - Today is commitment weekend for our 2016 Ambassadors for Christ program. Please join your fellow parishioners and make your commitment to our parish to know, practice and share your faith. Today you heard me speak about how important it is for 100% of the parish to give a meaningful contribution to help support our parish and the thousands of lives we touch each year. Please prayerfully consider how your response can help ensure that our parish will continue to thrive. This year our goal is 250 new pledges. Become a donor today.

o 3/12 - 13

- Many thanks to those parishioners who made a pledge last weekend for our Ambassadors for Christ program or who returned their pledge card today. Our goal is 250 new pledges. For those who have yet to have an opportunity to make a pledge, please set aside a moment this week to respond. Imagine what we can do if every family gave to our Annual Appeal? Every gift counts.
- o **3/19-20**
 - Thank you to the XX parishioners who have returned their 2016 Ambassadors for Christ pledge cards. For those who have yet to have not, we ask you to please set aside a moment this week to respond. Our goal this year is 250 new donors. Imagine what we can do if every family gave to our Annual Appeal? Every gift counts.

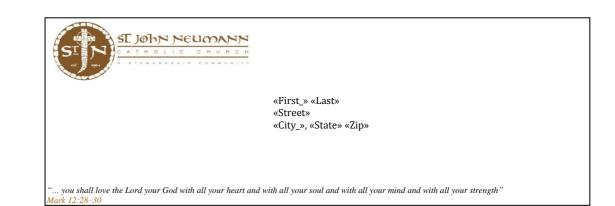
Intercessory Prayers

- 2/13-14 (First Sunday of Lent)
 - That in gratitude for God's many gifts to us, we share in the mission of the Church by participation in our Ambassadors for Christ Program learning each step of the way to know, practice and share our faith as Pope Francis has called upon usWe pray to the Lord.
- 2/20-21 (Second Sunday of Lent)
 - That through our 2016 Ambassadors for Christ Program, we may grow in our desire to know, practice and share our gifts and to do God's work together as a loving family...We pray to the Lord.
- 2/27-28 (Ministry Fair Weekend Third Sunday of Lent)
 - In thanksgiving to the XX parishioners who have responded to our 2016 Ambassadors for Christ Program, that their gifts may be rewarded as they continue to know, practice and share their faith ...We pray to the Lord
- $\circ~$ 3/5-6 (Commitment Weekend Fourth Sunday of Lent)
 - In thanksgiving to the XX parishioners who have responded to our 2016 Ambassadors for Christ Program, that their generosity may be rewarded with the growth, love and joy that giving generously brings...We pray to the Lord
- o 3/12-13 (Fifth Sunday of Lent)
 - That through our Ambassadors for Christ Program, we may grow in our desire know, practice and share our faith t...We pray to the Lord.



Program Materials: Follow up letter and email to 695 Potential Donors who have not responded to date.

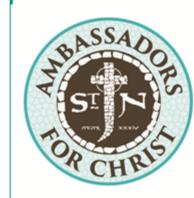
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est and 1984	A STEW	ARDSHIP	сомм	UNITY	
March 21, 2016					
Mr. and Mrs. XX Address					
Austin, TX 787XX					
Dear XX and XX,					
Lent with the express go to our parish. Now that to families like yours so through June 31, 2017 - We are off to a great stau parishioners to supportin meaningful and genuine St. John Neumann.	we are enjoying the that as we build ou we set reasonable b rt but are still looki ng our parish mission	e Easter season, we ar ir budget for the next budget targets for our ng for 41 new familie on. I am grateful to yo	e making one las fiscal year – July ministries and pr s to join their fel u for what I kno	at appeal 1, 2016 ograms. low w is a	
As your pastor, it is truly an encouraging manner. a difference. Please con you that I strive to be a f St. John Neumann.	Every expression tinue to pray for th	of sacrifice, regardles e success of our effort	s of amount, trul s. For my part, 1	y makes [assure	
May God bless you and daily in the Masses and i		lis choicest blessings.	You are rememb	bered	
Your Brother in Christ,					
Fr. Buc Ro	land				
Very Reverend Glynn B. "	Bud" Roland, Jr.				Ca
Pastor					
 If you are no longe 	er a member of our p	, click here: <u>http://sjnau</u> arish or no longer wish .org and we will update	to receive commu	nications from	R



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Rej	porting						
	IL CAMPAIGNS (43)	Impaigns	 			Show: 10 🗸	< Page 1 of 5 >
	Time Sent 🗸	Campaign Name	\$ Total Sent	Open Rate	Click Through Rate	Bounce Rate	Unsubscribe Rate
	Apr 11, 2016 2:39 PM	Campaign Created 2016/04/11, 2:06 PM	695	37.2%	0.8%	2.4%	0.3%
] Apr 7, 2016	Copy of Campaign Created 2016/04/05, 4:17 PM	600	36.3%	14.6%	2.2%	0.2%

Ambassador for Christ Published Results

THE RESULTS OF OUR 2016 ANNUAL APPEAL ARE IN!



Know your Faith

Share your Faith

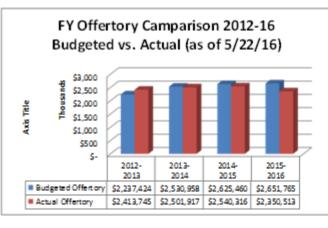
Practice your Faith

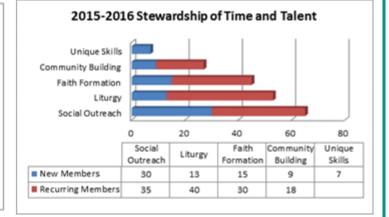
During our Lenten Stewardship drive, we asked for 100 new families to make a regular financial commitment to our parish and asked our donors to continue their support of our mission. We are happy to announce we made our goal! Thank you to all who generously responded to our appeal.

THE RESULTS

- 234 Total Pledges received this year
- 109 New Donor Families
- Of these, 45 are New Parishioner Families

Added more than 200 Active Ministry Volunteers



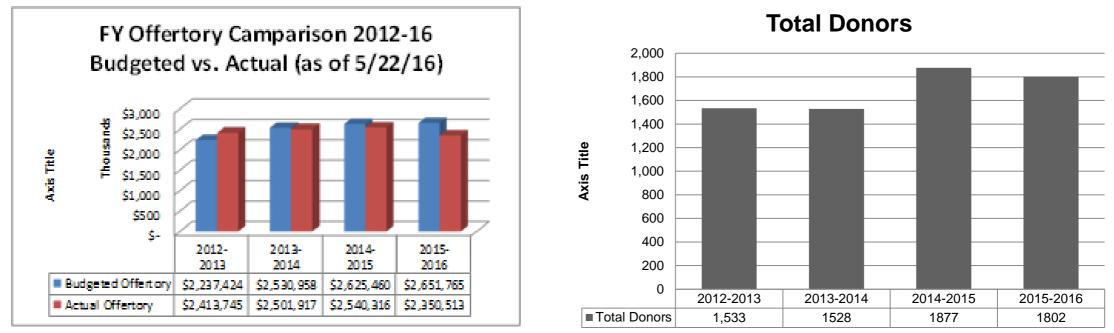


In total, while we reached 100% of our New Donor Goal, and greatly expanded our ministry volunteers, **our overall offertory budget is down 6% through May 22th. We hope to make up this budget shortfall by the end of our 2015-16 Fiscal year, which ends June 30,2016.** As past appeals have promoted, 93% of our Annual budget comes from your weekly, monthly, quarterly or annual gifts.

Can we count on you to make a financial commitment to support our parish?



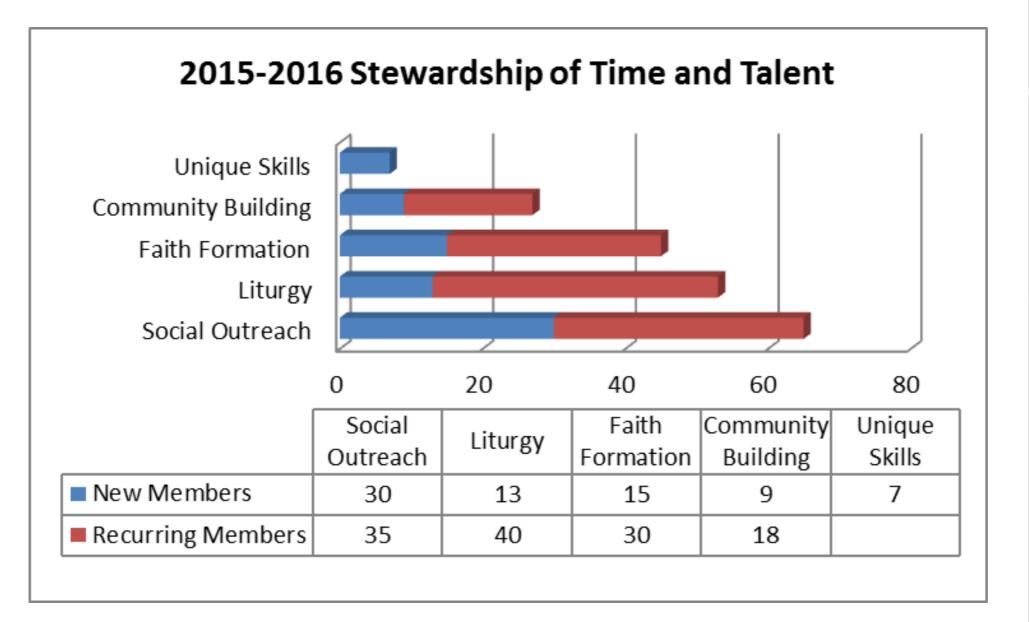
2012-2016 Results: Stewardship of Treasure



- Unlike prior years, our goal this year was to gain a regular financial commitment from 100 New Donors while maintaining the consistent financial commitment of our core parishioners.
- We were thrilled with the results. Not only did we make our goal, many parishioners signed up for automatic bank withdrawal reducing credit card fees. While overall donors drop by 75, the average gift increased.
- We also heavily promoted the need for our community to make a commitment to "Know, Practice and Share your faith" challenging each of us to become involved in our parish ministries and to engage more fully spiritually.



Results: Stewardship of Time and Talent





Parish Ministry Fair February 27, 2016



Stewardship Program Expenses: \$4,300

"Ambassador's for Christ" Program Identifier

• FREE (Steel - Pro Bono)

Ministry Overview Brochure

- Distributed: Narthex, Welcome Packet, Website
- Free

Stewardship Mailing #1 February 16

- Packet created in-house Personalized with giving record
- 3200 Piece Custom Mailing (Outsource)
- Estimated Cost: \$4,000

Program Banner

• \$300



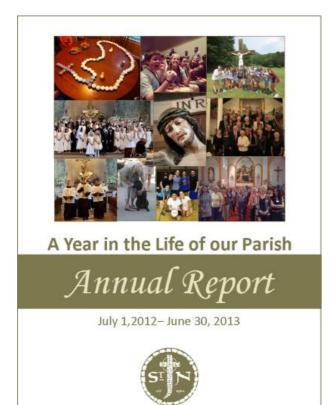
Ambassadors for Christ Program Acknowledgements

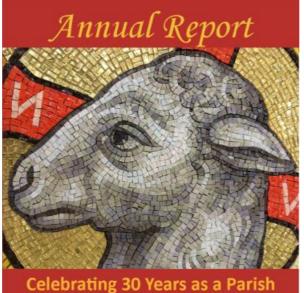
- Program Strategy and all materials written, created and produced in house by Joanne Senn, Pastoral Associate for Parish Development
- Mailing list development, prospect financial customization and personalization produced in-house using Parish Data Base. Guidance provided by David Cotton, Software Consultant, Trinity Publications.
- Mailing handled by The Print Shoppe, Austin, TX
- Ambassadors for Christ Logo created pro bono by Steel Advertising under the direction of Kirsten Cutshall, St. John Neumann parishioner and advocate for many Catholic causes in the Diocese of Austin.
- St. Johnn Neumann Staff Support:
 - Liturgy: Paul Juarez
 - Pastoral: Fr. Bud Roland and Associate Pastor Fr. Kurtis Wiedenfeld
 - Promotional execution & Ministry Fair: Michelle Fontana
- Diocese of Austin Support:
 - General guidance: Scott Whittaker



Financial Transparency: Annual Report Established 2012

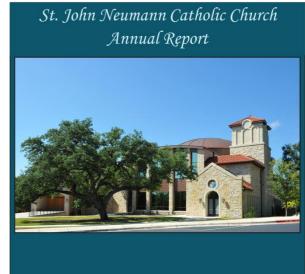
June – July Fiscal Year





July 1, 2013– June 30, 2014





Celebrating over 30 Years July 1, 2014– June 30, 2015

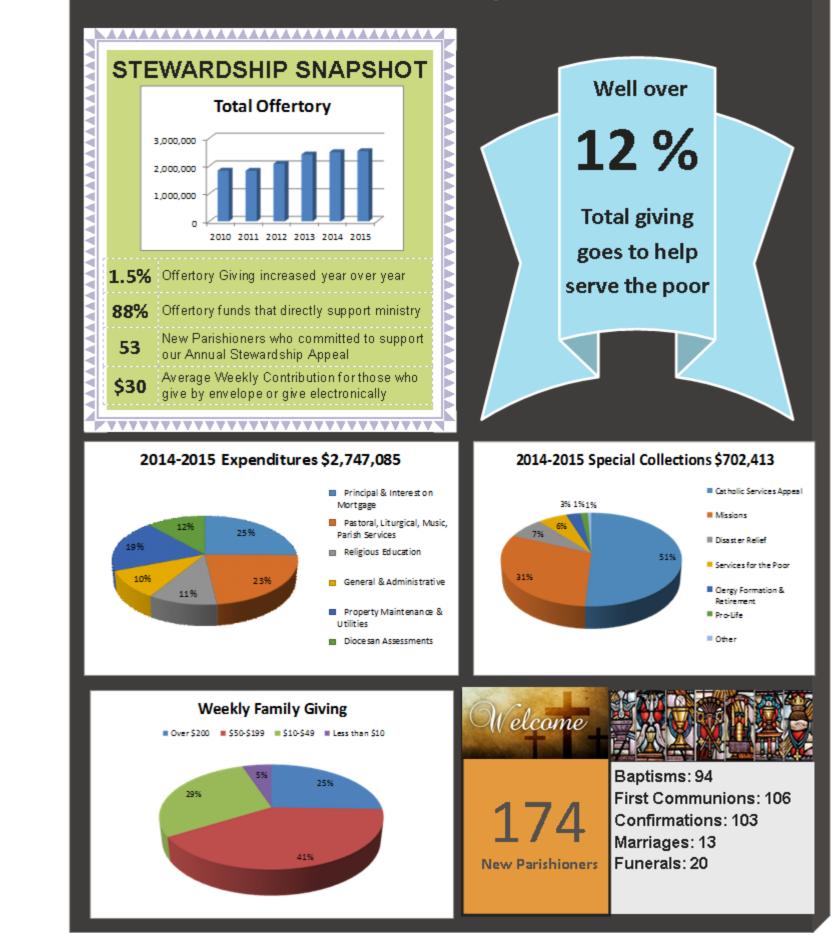




St. John Neumann

2011 - 2016

St. John Neumann By the Numbers





Staff and Ministry Engagement

How you can help:

- 1. Understand and embrace the program goals and objectives
- 2. Save the dates and plan to be a part of the Ministry Fair
- 3. Promote Ambassadors for Christ program to your constituent volunt eers and supporters
- 4. Make a meaningful contribution to the program yourself.
- 5. Direct questions and feedback to Joanne Senn, Program Strategist



Program details

- Summary: Key Dates
- Staff Engagement: How you can help
- Program Messaging Details: Week by Week
- Staffing Requirements
- Program Materials Estimated Expenses



Summary of Key Dates:

Ambassadors of Christ Stewardship program

- 1/17-18 Kicks off with Save the date for Ministry Fair
- 2/2 Stewardship Materials submitted to Pastor for approval
 - Donor/Potential Donor "Case" Letter
 - *Potential Donor Follow up letter (Optional)
 - Commitment Card
 - Thank you Letter
 - Presiders Notes: Intercessory Prayers, Mass Announcements
- 2/5 All materials approved
- 2/5 4/16 Communications rollout: Bulletin, Web, eNews etc.
- 2/16 Stewardship Letter & Commitment card mailed
- 2/27-28 Ministry Fair
- 3/5-6 Stewardship weekend
- 3/7 April 10
 - Collect commitment cards, process and thank parishioners
- 4/16-17 Program Results posted

Program Messaging Detail and Timeline

Ambassadors for Christ - Kick off: January 17-18

- Key Message: Save the date for our 2/27-28 Ministry Fair Weekend
- Bulletin, Web, TV Monitors, Banner outside church

Ambassadors for Christ: Materials Creation

- 1/18 22 Data pulled, analyzed and Mailing lists finalized (Donors, Potential Donors)
- 1/26: Draft Materials to Pastor for review/approval
- 2/1: Final approval for all materials
- 2/8: Handoff to Printer

Ambassadors for Christ Continues: February 6 – 7 (Ash Wednesday, 2/10)

- Key Message: Invite all to 2/27-28 Ministry Fair Weekend
- Mass Announcements, Ministry Brochure in Narthex, Bulletin, Web, TV Monitors, Banner outside church

Ambassadors for Christ Continues: February 12 -13

- Key Message: Discern how you can share your gifts of time, talent and treasure.
- Mass Announcements, Ministry Brochures in Narthex, Bulletin, Web, TV Monitors, Banner outside church

Stewardship Mailing #1 "Case Letter" February 16

- Key Message: As Catholics we are called to know, practice and share our faith. Here's how we can help you grow in these areas and why we need your support; link to annual report
 - 1222 Donors receive Thank you for sharing their gifts
 - 1760 Potential Donors receive call to action to give of their time, talent and treasure

Ambassadors for Christ Continues: February 20-21

- Key Message: We are called to share our faith come learn how you can get involved at our Ministry Fair next Weekend
- Prayers of the Faithful, Mass Announcements, Ministry Brochures in Narthex, Bulletin, Web, TV Monitors, Banner outside church

Program Messaging detail and Timeline

Ambassadors for Christ – February 27-28: Ministry Fair

- Key Message: Be sure to visit our ministry fair in the Narthex
- Acknowledge Ministry volunteers with a Special Blessing after the Homily
- Prayers of the Faithful, Mass Announcements, Ministry Brochure in the Narthex, Bulletin, Web, TV Monitors, Banner outside church

Ambassadors for Christ: March 5-6: Commitment Weekend (Last RE until 4/3)

- Key Message: Today is Commitment Weekend
 - Mentioned as part of the Homily
 - Commitment cards collected during offertory (similar to Catholic Services Appeal)
- Prayers of the Faithful, Mass Announcements, Ministry Brochure and Commitment cards in Narthex, Bulletin, Web, TV Monitors, Banner outside church

Ambassadors for Christ Continues: Commitment Processing, follow up, thank you's (March 7 – April 10)

- Invest in a contract employee from PDS to provide support on site to 1-2 days per week during the campaign to:
 - Sort, process and entered pledges quickly into PDS so we earn \$\$ faster
 - Set up and assist with Thank you letters processing and distribution
 - Show us how to pull data on non- responders so we can send a follow up reminder letter directly from PDS
 - Set up the correct queries so we can run in house next year
 - Gestimated: 20 hours @ \$100/hour = \$2,000
- Bring in a temp to help with administrative workload: 100 hours at \$20/hour = \$2000

Ambassadors for Christ: March 12-13: Continue to message (Spring Break)

- Key Message: "Thank you for those who responded to A0C program; Don't forget to return your commitment card
- Prayers of the Faithful, Commitment cards in pew, Ministry Brochure and Commitment cards in Narthex, Mass Announcements, Bulletin, Web, TV Monitors, Banner outside church.

Program Messaging Detail and Timeline

Ambassadors for Christ Continues: March 19-20 (Spring Break)

- Key Message: "Thank you for those who responded to A0C program; Friendly reminder that this is the last week of our campaign before Easter.
- Prayers of the Faithful, Commitment cards in pew, Ministry Brochure and Commitment cards in Narthex, Mass Announcements, Bulletin, Web, TV Monitors, Banner outside church.

Ambassadors for Christ Continues: March 23 – 27 (Holy Week)

- No activity.
- All banners and materials removed from the Narthex and Pews prior to Triduum.

Ambassadors for Christ: April 2-3

 Key Message: "Thank you for those who responded to A0C program; This is the last week to join your fellow parishioners and return your commitment to our parish to Know, practice and Share you faith.

Ambassadors for Christ: April 16 -17

- Key Message: Program Results.
- Mass Announcement, Bulletin, web.