



**DIRECTOR OF DEVELOPMENT  
CATHOLIC DIOCESE OF WILMINGTON  
WILMINGTON, DE**

The Roman Catholic Diocese of Wilmington, encompassing the state of Delaware and the nine counties of the Eastern Shore of Maryland and serving over 200,000 Catholics, is a believing community, professing its faith in God who is Father, Son and Holy Spirit. The diocese and each parish must secure the resources necessary to fulfill the Church's mission, which is to worship God, proclaim the Gospel, to celebrate community and to serve our sisters and brothers. The diocesan development office assists in fulfilling these responsibilities by encouraging all of the faithful to care for others and share with them the resources entrusted to them by God (stewardship). The Diocese also sponsors programs that will promote the long-term growth and vitality of the Church (development).

Reporting to the Vicar General, the Director of Development develops short- and long-term objectives and strategies to meet both the short- and long-term funding needs of the Diocese supporting the pastoral, educational, and social/charitable ministries. The Director's focus will be on developing relationships and support throughout the Diocese while overseeing the Office of Development which includes all fundraising efforts, annual giving, planned giving, major gifts, data management, events, and capital campaigns.

Qualified candidates will have a minimum of 5 years of development experience, with a proven record of capital and annual fundraising experience and the ability to consistently mobilize public support for fundraising activities. The successful candidate will be a practicing Catholic with an appreciation and passion for the mission of the Diocese of Wilmington with a deep-rooted commitment to Catholic values. Must have broad exposure to all facets of development, including data management and analysis, annual giving, major gifts, planned giving, and capital campaign planning and implementation. He/she must have evidence of understanding and the ability to articulate the accomplishments and goals of a complex organization, along with sound judgment skills necessary for establishing and maintaining effective personal relationships with donors, clergy, parishioners, and staff. Visionary and strategic planning capabilities to be applied toward the development of an innovative fundraising program, and the leadership necessary to ensure its successful implementation is essential. Bachelor's degree required; master's degree preferred. Willing and able to travel within the footprint of the Diocese of Wilmington.

For a complete position description, listing of qualifications and additional information on Catholic Diocese of Wilmington, visit our website at [www.lambertassoc.com](http://www.lambertassoc.com).

Qualified candidates may send resume and salary history to:

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