



## 2021 ICSC-OSV Diocesan Development Webinar Series

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### **Getting Back on Track with Your Major Gift Program**

Patrick Grace, Executive Director, Catholic Community Foundation of Cleveland  
Michael Morse, Executive Director, Catholic Community Foundation of Southwest Florida  
Michael Murphy, Executive Director, International Catholic Stewardship Council  
<https://attendee.gotowebinar.com/recording/725492269746665996>

### **Annual Appeals: What Seems To Be Working**

Jim Kelley, Director of Development, Diocese of Charlotte  
Scott Whitaker, Director of Development, Diocese of Austin  
<https://attendee.gotowebinar.com/recording/5406327674575830017>

### **Easy Steps to Promoting Planned Giving Program**

Jane Lagger, Chief Development Officer, Diocese of Joliet  
<https://attendee.gotowebinar.com/recording/2206523438637189647>

### **Embracing Social Media is a Must**

Sandi M. Duxbury, Vice President of Marketing and Enrollment for the Catholic School Alliance  
<https://attendee.gotowebinar.com/recording/2975196416281225742>

### **Major Gift Solicitations: Making "The Ask" Virtually and in Person**

Jose Pinones, Director of Giving, Diocese of Chicago  
<https://attendee.gotowebinar.com/recording/8464442248029381648>

### **Best Ways to Promote Stewardship in Parishes with Predominantly Spanish -speaking Parishioners**

Domingo Betancourt, Senior Consultant, OSV  
Carlos H. Proaño, Stewardship and Development Director, Diocese of San Jose  
<https://attendee.gotowebinar.com/recording/8451457016324658443>

### **What Have We Learned About Diocesan Appeals These Past Twelve Months**

Bob Mueller Executive Director, Office of Development, Diocese of Arlington  
Jeanne Combos Director of Annual Appeal Programs, Diocese of Arlington  
<https://attendee.gotowebinar.com/recording/968598692719073291>

### **Partners in Offertory Support: A Roundtable Discussion from Dioceses Who Funded an Offertory Program**

Joanie Lewis, Account Executive, OSV  
Rod Linhares, Director of Development, Archdiocese of San Francisco  
Patrick Grace, Executive Director Cleveland Catholic Community Foundation  
Joe Ryan, CFO, Diocese of Fort Wayne South Bend  
<https://attendee.gotowebinar.com/recording/9032905154300644367>



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### **Promoting Best Stewardship Practices in Parishes**

Dave Baranowski, Director of Parish Stewardship and Leadership Formation, Archdiocese of St. Louis

<https://attendee.gotowebinar.com/recording/3335582246411963907>

### **Starting and Growing a Charitable Gift Annuity Program**

Dana Robison, Chairman of the Board of Trustees, National Catholic Community Foundation

<https://attendee.gotowebinar.com/recording/2852656948946470403>