

Parish Planned Giving Committee Promotion Ideas

- 1. Direct invitation letter from pastor and/or PPGC member
- 2. Planned giving information in bulletins on weekly basis
- 3. Planned giving information as bulletin insert occasionally
- 4. Planned giving information in parish newsletter
- 5. Endowment information in bulletins on a regular basis
- 6. Periodic Pulpit announcements
- 7. Establish Parish Legacy Society
- 8. Social event sponsored by Legacy Society, such as breakfast, coffee and dessert, wine and cheese, dinner, etc.
- 9. Legacy Society member testimonials in bulletin and/or mailings
- 10. Listing of new Legacy Society members in bulletin or on plaque
- 11. One or two mailings per year on planned giving topics with planned giving brochure and return card included
- 12. Annual Planned Giving Sunday with in-pew cards and parish speaker
- 13. Annual parish recognition event for society members
- 14. Estate Planning Seminar every 2-3 years
- 15. Parish specific Planned Giving brochure
- Add planned giving information in all new parishioner welcome packets
- 17. Contact prospective Legacy Society members for meeting to introduce concept (either letter followed by call to set up a visit or direct phone call to set up a visit)
- 18. Letters from parish ministry leaders to the ministry members
- 19. Presentation to parish ministry meetings

- 20. Send a letter and brochure to parish households to introduce the parishes existing endowment (s)
- 21. Develop a memorial giving program for the parish
- 22. Add letter about planned giving as an insert in the IRS Tax Letter that gets mailed in January.
- 23. IRA letters to parishioners 70 and above.
- 24. Table after Mass, in Narthex, or at parish events with planned giving materials.
- 25. Either list and describe your endowments in the parish bulletin or newsletter or provide information about the impact of your endowments.
- 26. Take the opportunity to thank parishioners who are remembering the parish (even if they have NOT self-identified) through their estate plan via parish communication outlets and events / functions.