

## 2023 ICSC Coffee Talk Series

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**January 23, 2023**

**[“The Essentials of a Successful Charitable Gift Annuity Program.”](#)**

Cathy Sheffield, chief advancement officer for Lena Pope

**February 27, 2023**

**[“Cultivating Donors for Legacy Gifts.”](#)**

Charlie Van Patten, director of philanthropy of The Catholic Foundation of Central Florida

**March 27, 2023**

**[“Donor Advised Funds.”](#)**

Scott Hartman, vice president of development for The Catholic Foundation, Columbus, Ohio.

**April 24, 2023**

**[“Storytelling through Captivating Video.”](#)**

Dana Stone, director of annual appeals and creative services for the Archdiocese of Indianapolis.