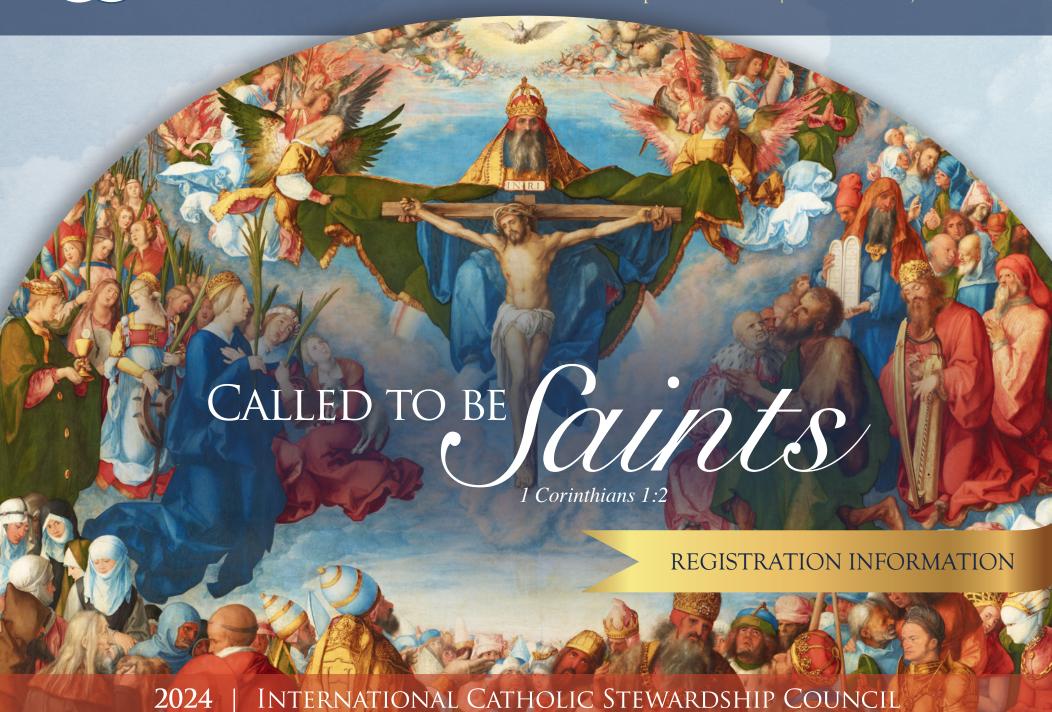


# The 62nd Annual Stewardship Conference

September 15-18 | New Orleans, Louisiana





# ICSC Celebrates its 62nd Annual Event at the 2024 Stewardship Conference

The International Catholic Stewardship Council (ICSC) cordially invites you to register for its 62nd annual conference from September 15-18 at the Hyatt Regency New Orleans. The theme for this conference is Called to be Saints, which was an expression used by Saint Paul in his first letter to the Christian community at Corinth. As Paul reminded the community, this title Called to be Saints, reminds all of us to be good stewards of our life of faith in Christ Jesus. The 2024 ICSC Stewardship Conference offers its members and other attendees a chance to gather and reflect on stewardship in the Catholic Church and how it is an integral part of our faith.

The conference image is that of the Adoration of the Holy Trinity by Albrecht Dürer, ca. 1511. The painting gives us the opportunity to see a dazzling

vision of the kingdom of heaven from two perspectives. We see both heaven and earth which keeps us mindful that though we live on this earth, we are as Saint Paul describes in his letter to the Corinthians, counted among the saints in heaven through our Baptism and profession of faith in our Triune God.

As a gathering of Catholic stewardship leaders and fund development professionals from across North America and beyond, the ICSC Stewardship Conference is searching for ways to give dioceses, Catholic foundations, parishes and schools the tools, strategies and inspiration they need to serve all those with whom they encounter. We invite everyone to help us in 2024 do just that and to promote the Gospel message of stewardship because we are all Called to be Saints!

## FEATURING SPECIAL GUESTS

Most Reverend



Most Reverend Gregory M. Aymond Archbishop of New Orleans



Most Reverend Louis F. Kihneman, III Bishop of Biloxi



Jeffrey M. Fleming Bishop of Great Falls-Billings



Most Reverend David P. Talley Bishop of Memphis



Gavle Benson Owner of the New Orleans Saints of the NFL and the New Orleans Pelicans of the NBA



**Curtis Martin** Founder and CEO **FOCUS** 

## Conference Schedule

#### Sunday, September 15, 2024

8:00 am - 7:00 pm ..... Registration/Information Desk Open

2:00 pm - 3:00 pm .... Orientation for First Time Attendees

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3:30 pm - 5:30 pm .... Mass of the 24th Sunday in Ordinary Time and Opening

Plenary Session

6:00 pm - 7:00 pm .... Welcome Reception with Exhibitors

#### Monday, September 16, 2024

7:30 am - 8:30 am ..... Continental Breakfast with Exhibitors

8:30 am - 11:00 am ... Morning conference sessions

11:45 am - 1:00 pm ... Luncheon and Plenary Session

2:00 pm - 4:30 pm .... Afternoon conference sessions

5:15 pm - 6:30 pm .... Concelebrated Liturgy

#### Tuesday, September 17, 2024

7:30 am - 8:30 am ..... Continental Breakfast with Exhibitors

8:30 am - 11:00 am ... Morning conference sessions

11:45 am - 1:00 pm ... Awards Luncheon and Plenary Session

1:00 pm - 2:00 pm .... Dessert Reception Exhibit Hall

2:00 pm - 4:30 pm .... Afternoon conference sessions

5:15 pm - 6:30 pm .... Concelebrated Liturgy

## Wednesday, September 18, 2024

8:30 am – 11:00 am...Parish Bonus Sessions Diocesan Bonus Sessions Closing Prayer

#### BACK BY POPULAR DEMAND

WEDNESDAY BONUS Sessions on September 18 will be returning this year! You won't want to miss these sessions that will give you added inspiration to take back to your parish or diocese!

#### 8:30 am - 9:30 am

25 Ways to Increase Mass Attendance in 2025!

Lois Locey, D. Min., MPA Chancellor and COO Diocese of St. Petersburg, Florida

Partnering with Pastors for More Effective Parish Engagement and Mission Advancement

Katie Price, Director of Parish Vitality and Mission Advancement Diocese of Springfield, Illinois

#### Review of the 2023-24 Diocesan Survey

Jim Kelley, Director of Development Diocese of Charlotte, North Carolina Patrick Grace, Executive Director Catholic Community Foundation Cleveland, Ohio Michael Murphy, Executive Director ICSC

#### 9:45 am - 11:00 am

# Models of Management and Stewardship:

**Collaboration in Ministry** 

Very Rev. Sean Prince, Dean & Pastor St. Pius X Catholic Church

Norfolk, Virginia
Closing Prayer

## **Engaging High Capacity Givers in a Parish**

Rev. Michael White, *Pastor* Tom Corcoran, *Associate to the Pastor* 

Church of the Nativity
Timonium, Maryland

**Closing Prayer** 

#### **Communicating Your Message To and Through Parishes**

Renée Underwood, CFRE, Chief Development Officer Rachel Martinez, CFRE, Director of Annual Giving and Grants Advancement Foundation - Catholic Diocese of Fort Worth, Texas Closing Prayer



# ICSC Forum for Catholic Foundations

Begins Saturday, September 14 at 2:00 pm Ends Sunday, September 15 at Noon

\$249 for ICSC 2024 conference attendees \$599 for non-conference attendees

If you are a foundation director, officer or board member, join us for networking and interactive discussions on the latest trends and current issues facing Catholic foundations, facilitated by experts. Bring samples, ideas and questions!



## CONFERENCE HOTEL AND TRAVEL INFORMATION

#### ICSC Conference Headquarters Hotel

The International Catholic Stewardship Council has named the Hyatt Regency New Orleans on Loyola Avenue as the headquarters hotel for the 2024 annual conference. This award winning Hyatt Regency hotel is located in the heart of downtown, next to the Mercedes-Benz Superdome, Smoothie King Center and Champions Square.

Hyatt Regency New Orleans 601 Loyola Avenue New Orleans, LA 70113

#### **Hotel Reservations**

ICSC has made special arrangements for accommodations at the Hyatt Regency New Orleans Hotel beginning Saturday, September 14, 2024. The Hyatt's web-based online reservation form can be found by clicking HERE. Should anyone require additional assistance in booking, the Hyatt reservation team can be reached at 504-561-1234.









# 2024 SCHEDULE AT A GLANCE

	Stewardship: Where Do We Start?	Growing and Sustaining Stewardship	Living Stewardship: Called to be Saints	Summit for Parish Administrators and Business Managers	Corresponsabilidad en la Parroquia			
	MONDAY, SEPTEMBER 16							
8:30-9:30 am	Introduction to the Spirituality of Stewardship Deacon Hicks Armor Director, Stewardship and Strategic Planning Diocese of Knoxville, Tennessee	A Parish Stewardship Check Up: Auditing Your Ministry Programing Jane Baldwin Director of Religious Education Epiphany Cathedral, Venice, Florida	Disciples on a Eucharistic Mission: Focused on the Eucharist as the Heart of Discipleship, Stewardship and Evangelization Tony Brandt, Co-founder and President Chris Stewart, Co-founder and COO Casting Nets Ministries	Human Resource Management in the Modern Day Catholic Parish Andrew LoFaro Executive Director Koch Foundation	La Espiritualidad de la Corresponsabilidad / The Spirituality of Stewardship Rev. Diego Zalbidea Gonzalez Professor of Theology University of Navarra Pamplona, Spain			
10:00-11:00 am	Be Who You Are: Discerning and Stewarding Our Talents Leisa Anslinger Parish Vitality Specialist Archdiocese of Cincinnati, Ohio	Leveraging Technology to Empower Your Parish Mission Mike Cusick, Sr., Director of Technical Sales Ben Williams, Technical Sales Account Executive Our Sunday Visitor	Growing as Saints with Stewardship as a Way of Life Brian Niebrugge Executive Director of Stewardship Archdiocese of St. Louis, Missouri	Maintaining an Exceptional Parish Campus: Management Tips for the Parish Business Manager Chris Kozlowski Business Operations Director St. Isidore Catholic Community, Macomb, Michigan	Plan de Acción para Introducir la Corresponsabilidad en la Parroquia / A Plan of Action for Introducing Stewardship in the Parish Carlos H. Proaño Director of Stewardship and Development Diocese of San Jose, California			
2:00-3:00 pm	When the Saints Come Marching In: A New Reflection on Stewardship Rev. Joe Creedon Recipient 2023 ICSC Christian Stewardship Award	A New Model for Growing Engagement in Your Parish Tommy Shultz Business Development Representative Diocesan	Engaging the Young Adult Population: Ideas from an Active Young Adult Community Emily Leturno Spiritual Co-Director, St. Anne Young Adults St. Anne Catholic Community, Houston, Texas	How a Parish's Digital Presence Enhances Stewardship and Engagement A Panel of Parish Stewardship Leaders	Aplicando los Principios de la Corresponsabilidad a una Parroquia / Applying the Principles of Stewardship to a Parish Karol Garcia Mission Advancement Manager for Hispanic Communities Catholic Community Foundation – Diocese of Richmond, Virginia			
3:30-4:30 pm	Noticed, Named & Known: How Are You Welcoming New Parishioners? Sharon Ehrenkranz Director of Parish Life St. Laurence Catholic Church Sugar Land, Texas	Embracing Stewardship by Responding to Christ's Call to Serve the Poor Jason Halstead Executive Director Brother's Keeper Outreach Ministry Blessed Trinity Catholic Church, Ocala, Florida	"Father, What Did I Do Wrong?": Understanding Varying, Generational Faith Journeys Very Rev. Sean Prince, Pastor St. Pius X Catholic Church Norfolk, Virginia	What Parishes Need to Know about Giving Mike Walsh Business Development Manager Pushpay	Mejores Prácticas en la Promoción de la Corresponsabilidad en una Parroquia Multicultural / Best Practices in the Promotion of Stewardship in a Multicultural Parish Very Rev. Andrés Ligot, JCD Vicar General / Chancellor Diocese of San Jose, California			
	TUESDAY, SEPTEMBER 17							
8:30-9:30 am	Welcome and Hospitality: The Front Lines of Your Parish Community Wendy Collins Director of Stewardship and Parish Relations Advancement Foundation-Diocese of Fort Worth, Texas	Recognizing and Inviting Parishioners into Leadership Roles Dave Baranowski Director of Parish Stewardship and Leadership Archdiocese of St. Louis, Missouri	Stewardship Themes for Homilies and Presentations in the Remaining Readings of Cycle B Michael Murphy Executive Director International Catholic Stewardship Council	Contemporary Issues Facing Parish Business Managers A Panel of ICSC Parish Business Managers	Importancia de la inclusión de adultos jóvenes y pasos para atraerlos y retenerlos / Importance of Including Youth and Young Adults and Steps to Engage and Keep Them Jesús Abrego Co-Director, Multi-cultural Ministry Diocese of Beaumont, Texas			
10:00-11:00 am	A Parish Stewardship Tool Kit to Support Your Stewardship Journey Gloria Carter Stewardship Coordinator St. Agnes Catholic Church, Naples, Florida	Leadership Training that Improves and Sustains Parish Engagement Denise Ehlen Catholic Sales Manager ACS Technologies	How Stewardship Builds Unity in a Multicultural Parish Very Rev. Andrés Ligot, JCD Vicar General / Chancellor Diocese of San Jose, California	Navigating the Next Decade of Catholic Fundraising T.J. Wilson Assistant Vice President Letter Concepts, A Cathedral Corporation	Campañas de Capital en la Comunidad Hispana - Historias de Éxito / Capital Campaigns in the Hispanic Community – Success Stories Patricia Maldonado Executive Director of Latino Strategy OSV			
2:00-3:00 pm	Stewardship of Treasure: The Message, the Money and the Mission Steve Homiack Director of Parish Support and Annual Campaigns Archdiocese of Seattle, Washington	Clergy-to-Clergy: Addressing Stewardship Issues that are Vital to Parish Health A Panel of ICSC Member Pastors	Living Out Stewardship through Worship Adrian Soltys Director of Worship Theresa A. Shubeck Parish Community of St. Helen Westfield, New Jersey	Liturgical and Architectural Design is a Community Taking Ownership Rolf R. Rohn Rohn Company	Invitando a los Adultos Hispanos a Convertirse en Líderes de la Corresponsabilidad en su Parroquia / Inviting Hispanic Adults to Become Stewardship Leaders in Your Parish Msgr. Justino Sota Mendoza Vicar General Diocese of Carabayllo, Peru			
3:30-4:30 pm	Cultivating Healthy Stewardship Habits for Young Adults Matt Kresich Director of Young Catholics Holy Name of Jesus Church Cedar Lake, Indiana USCCB Young Adult Multicultural Advisory Committee	Embracing Digital Stewardship in the Parish Lindsay Sartorio, Pastoral Associate Formation & Evangelization Pat Spivey, Member, Stewardship Committee St. Pius X Catholic Church, North Carolina	Stewardship, Vocation, and the Family Matt Reinkemeyer Director of Leadership Giving Archdiocese of Cincinnati, Ohio	Growing Your Parish: The Power of a Giving Day Presentation from a Panel of Parish Leaders	Hacia Donde Nos Dirigimos? Plantificacion de Nuestros Proximos Pasos / Where Do we Go from Here? Planning Our Next Steps Facilitated by Spanish-speaking Stewardship Experts			

# 2024 SCHEDULE AT A GLANCE

	New Trends in Diocesan Stewardship and Development	Transforming Catholic Philanthropy	Catholic Foundations	Catholic Schools Mission Advancement	Wisdom from Strategic Partners			
	MONDAY, SEPTEMBER 16							
8:30-9:30 am	Great Stewardship Needs Strong Leadership Tom Lilly Chancellor and Chief Administrative Officer Diocese of Owensboro, Kentucky	Raising Over \$500M Despite the Challenges of a Pandemic Catherine Fraser Chief Development Officer Archdiocese of Los Angeles, California	Conquer Your Fear of Asking for Planned Gifts Madelyn Weed Vice President, Chief Donor Services Officer The Catholic Foundation of Central Florida	Fourth Quarter Magic: Ideas for Enhancing Revenues Toward the End of the Year Mary Foley Managing Director, Mission Advancement Division Christian Brothers Development Support Services	How to Conduct Highly Effective Capital Campaigns Brandon Harris Chief Operating Officer Generis			
10:00-11:00 am	Leveraging Resources to Help Small Dioceses Create Big Impacts Most Reverend Jeffrey M. Fleming Bishop of Great Falls-Billings Thomas Dottenweich, Director of Evangelization Becky Pugh, Director of Mission Advancement Diocese of Great Falls-Billings, Montana	Diocesan Capital Campaigns: The Importance of Major Gift Research, Identification, Cultivation, and Invitation Kevin Lynch President Lynch Development Associates	Establishing and Growing a Thriving Catholic Foundation: Opportunities for Success Elizabeth Tomlin, Esq., General Counsel Archdiocese for the Military Services, USA John Schlageter, Attorney Katie Acuff Vice President for Advancement Tulane University	Investing in Our Future: Budgeting, Planning, and Philanthropic Strategies for School Choice Steve Michalek, President & COO Dawn Handwerker, Vice President, Tatiana Ramirez, Director of Church Division Ruotolo Associates Angela Gunderson, President, Meitler	A Prayer and Discernment Approach to Parish Capital Campaigns Denis Greene, CFRE President Church Development			
2:00-3:00 pm	How to Get More Members to Leave a Legacy with the Church Abe Berryshimm FreeWill Director, Faith-Based Partnerships New York, New York	Scandal, COVID and Bankruptcy: How We Met and Overcame These Challenges Successfully Kim Roche, Director Stewardship and Development Rachel Bryson Executive Director of Public Relations and Communications Diocese of Harrisburg, Pennsylvania	How to Strengthen Relationships between Foundations and Diocesan Staff Kimberlee Riley, President and CEO The Catholic Foundation of Central Florida Amy Ponson, Executive Director Catholic Foundation of South Louisiana	Achieving Maximum Effectiveness in Pre-Capital Campaign Planning for Parishes and Catholic Schools Johnny Day Chief Operating Officer Greater Mission	How to Ask for Money (and Have Fun) Michael Hagan Justin Kirkland Happiness Engineers Flocknote			
3:30-4:30 pm	Is Your Annual Appeal on Life Support? Proven Development Strategies in an Ever-changing World Robert W. Watts, CFRE Development Director Diocese of Lexington, Kentucky	Jazz Up Your Annual Appeal with Fresh Ideas Theresa Aide Director of Non-Profit Campaigns Suttle-Straus	The Catholic Solution for Planned Giving: Legacy Sunday Cory Howat Executive Director Catholic Community Foundation-Archdiocese of New Orleans	The Art of Good Stewardship and Development in Catholic Schools Camile Denhard Director of Catholic Schools Development Diocese of Charlotte, North Carolina	The Importance of Implementing Leadership Principles in Advancing Your Mission Most Rev. David P. Talley Bishop of Memphis, Tennessee Michael Goodwin, President Guidance In Giving			
	TUESDAY, SEPTEMBER 17	JESDAY, SEPTEMBER 17						
8:30-9:30 am	Using Digital Development to Maximize: Giving, Engagement, and Time Bridget Daly, Vice President of Business Development Vern Sebby, Senior Account Executive GiveCentral	Designing the Modern Development Office to Maximize Philanthropic Impact Thomas Kissane, Principal and Managing Director CCS	How Catholic Foundations Can More Effectively Introduce Catholic Families to Wills, Trusts and Estate Planning Laura Meier, Esq. Founding Partner, The Meier Law Firm Newport Beach, California	Best Practical Tips for Stewarding Your Donors Kelly Wewers Director Stewardship and Development Diocese of Little Rock, Arkansas	Legacy Giving: How to Identify and Deepen Relationships with your Hidden Major Donors Dan Hubka Vice President of Partnerships and Growth Money for Ministry			
10:00-11:00 am	Evolution of the Feasibility Study Matt Vuorela President The Steier Group	Golden Questions to Ask Major Donors John Flynn , Vice President of Philanthropy Fellowship of Catholic University Students (FOCUS)	Blueprint for Success: Best Practices for Managing a Catholic Foundation Investment Program Bradford Stephan, Managing Director Concord Advisory Group	Using Data to Create Market Strategies for Students and Donors Kathy Dalsaso President ROI Dataworks	The Power of Connected Giving: Cultivating Community and Generosity in the Digital Age Abby Bergman Director of Marketing Vanco			
2:00-3:00 pm	The Modern Diocese – New Trends and Innovative Ideas for Diocesan Leaders Nic Prenger Chief Executive Officer Prenger Solutions Group	Making the Most of Giving Tuesday for Your Diocese Jacquelyn Brauser, Parish Services Manager Catholic Community Foundation, Diocese of Cleveland Lisa Schillace, National Director #iGiveCatholic	Partnering with Parishes to Provide Legacy, Estate Planning and End of Life Seminars Jim Maslar Catholic Philanthropic Adviser Archdiocese of Indianapolis, Indiana	The Heart of Catholic School Development: Promoting a Spirituality of Stewardship Mary Ann Otto ICSC Stewardship Consultant Appleton, Wisconsin	Essentials to Major Gift Fundraising: The Art of Cultivation and Making the Ask Craig Leach Founder GP Catholic Services			
3:30-4:30 pm	Synodality and Stewardship in Pastoral Planning and Leadership Leisa Anslinger Parish Vitality Specialist Jeremy Helmes Center for Parish Vitality, Director Archdiocese of Cincinnati, Ohio	Giving Circles: The Power of Pooled Philanthropy Kathi Zimmerman Special Projects Coordinator Catholic Community Foundation – Archdiocese of New Orleans	Strategies for Obtaining Transformational Gifts Kathleen Hurtt Vice President of Philanthropy and Operations Anthony Vultaggio Philanthropy Officer The Orange Catholic Foundation	How I Thrived (And Not Just Survived) Year One Nick Benes Development Coordinator Sacred Heart Parish/Norfolk Catholic School Norfolk, Nebraska	Ways to Give: Charitable Options to Maximize Impact Cindy Aegerter Senior Gift Planner Thrivent Charities			

## 2024 CONFERENCE REGISTRATION

Organization (Parish, School, Foundation, etc.)	Arch/Diocese	ICSC I
Address		Join the IC
		of parishes
City	State/Province	mission of through ste
Postal Code	Country	
()		Membersl
Phone Fax	E-mail	Up to 250 f
1		251 to 500 t
Name		501 to 999
Job Title	- E-mail	1,000 to 1,9
,,,,		2,000 to 2,5
2Name		2,501 to 3,0
name		Over 3,000
Job Title	E-mail	
SUPER EARLY BIRD ICSC MEMBER RATE (Ending June 30, 20	224) Each registrant @ \$549 x (# persons) = \$	
EARLY BIRD ICSC MEMBER RATE (July 1-31, 2024)	Each registrant @ \$599 x (# persons) = \$	
REGULAR ICSC MEMBER RATE (Beginning August 1, 2024)	Each registrant @ \$699 x (# persons) = \$	
SPOUSE RATE (members only)	Each registrant @ \$299 x (# persons) = \$	
NON-MEMBER REGISTRATION	Each registrant @ \$1,299 x (# persons) = \$	
PRE-CONFERENCE PROGRAM   ICSC Forum for Catholic Founda	ations (Saturday, September 14, 2:00 pm - Sunday, September 15, Noon)	
with conference registration	@ \$249 x (# persons) = \$	
if attending forum only	@ \$599 x (# persons) = \$	
MEMBERSHIP COMMITMENT	\$	
TOTAL MOUNT DATE		•••••••
TOTAL AMOUNT DUE	\$	
METHOD OF PAYMENT (Please check one)		
☐ Check (Make checks payable to ICSC) ☐ MasterCard ☐ VISA		1234567 (23)
Account Number:	Expiration Date:/ CVV:	
Billing Address:		
Authorized Name:	Signature:	

# ICSC Parish Membership

Join the ICSC family and connect with hundreds of parishes and church leaders who share in the mission of nurturing disciples of Jesus Christ through stewardship.

#### Membership Commitment

Up to 250 families\$	180.00
251 to 500 families	240.00
501 to 999 families	300.00
1,000 to 1,999 families	360.00
2,000 to 2,500 families	420.00
2,501 to 3,000 families\$	480.00
Over 3,000 families	540.00

Complete this form, keep a copy for your records and return it with your payment to:

ICSC - 2024 EVENT REGISTRATION

PO Box 775331

Chicago, IL 60677-5331

T: (800) 352-3452

F: (313) 446-8316

register@catholicstewardship.org

Any registration cancellation received before August 1, 2024 will be eligible for a refund less a \$100 administrative fee. Without exception, all refunds must be requested in writing. PLEASE NOTE THERE ARE NO REFUNDS AFTER AUGUST 1, 2024. Postmark or date of email determines deadline.